



SANDIP INSTITUTE OF TECHNOLOGY AND RESEARCH CENTRE



An Autonomous Institute Permanently Affiliated to Savitribai Phule Pune University,
Pune, Approved by AICTE, New Delhi and Govt. of Maharashtra

SANDIP
FOUNDATION

At & Po – Mahirawani, Trimbak Road, Tal & Dist – Nashik

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Accredited with “A” grade by NAAC With CGPA Score of 3.11

NBA Accredited for Computer & Mechanical Engineering(UG Course) w.e.f. 2023-24 to 2025-26



Department of Management Studies (MBA)

Academic Year 2025-26

Seminar Report on “Introduction to Advanced Business Excellence Strategies and Lean Six Sigma”

- **Event Title:** “Introduction to Advanced Business Excellence Strategies and Lean Six Sigma”
- **Date:** 8th April 2026
- **Conduction Duration:** 2 Hour
- **Venue:** E’ Buiding, MBA Dept, SITRC.
- **Resource Person:** Mr. Saurabh Kerhalkar (Co-founder, Spruhan Technologies LLP)
- **Coordinator:** Prof. Pratiksha Bhujbal

Objective:

1. *To introduce students to advanced business excellence strategies.*
2. *To provide knowledge of Lean Six Sigma concepts and methodologies.*
3. *To enhance understanding of process improvement and quality management.*
4. *To bridge the gap between academic concepts and real-world industry practices.*
5. *To motivate students towards professional certifications and skill development.*

About the Program:

The Department of Management Studies (MBA) organized an insightful guest lecture on “**Introduction to Advanced Business Excellence Strategies and Lean Six Sigma**” for MBA students.

The session was conducted by **Mr. Saurabh Kerhalkar**, Co-founder of Spruhan Technologies LLP, who brings over 18 years of rich industry experience in quality management, project management, and professional training.

During the session, he elaborated on the importance of business excellence in today’s competitive environment. He explained how organizations strive for continuous improvement, operational efficiency, and customer satisfaction through structured methodologies.

A major focus of the session was on **Lean Six Sigma**, where he explained:

- The fundamentals of Lean and Six Sigma methodologies
- Importance of waste reduction and process optimization
- The DMAIC (Define, Measure, Analyze, Improve, Control) approach



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- Role of data-driven decision-making in business processes
- Practical applications of Six Sigma in manufacturing and service industries

He also shared real-world case examples from his professional experience, demonstrating how organizations achieve cost reduction, improved quality, and higher customer satisfaction through effective implementation of Lean Six Sigma tools.

Furthermore, he guided students on:

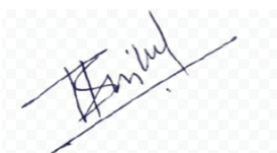
- Career opportunities in quality management and process excellence
- Importance of certifications like Six Sigma, PMP, and Agile
- Industry expectations and required skill sets for management graduates

The session was highly interactive, where students actively participated in discussions and asked questions related to career growth, certifications, and industry practices.

Outcome:

1. Students gained practical exposure to business excellence strategies and Lean Six Sigma concepts.
2. Participants understood the importance of process improvement and quality management in organizations.
3. Students became aware of career opportunities in Six Sigma and project management domains.
4. The session enhanced analytical thinking and problem-solving abilities among students.
5. Students were motivated to pursue professional certifications and industry-relevant skills.

Glimpse of the Day



Prof. Pratiksha Bhujbal

Coordinator



Dr. Abhay Bora

HOD, Dept of MBA



Dr. Amol Potgantwar

Principal, SITRC