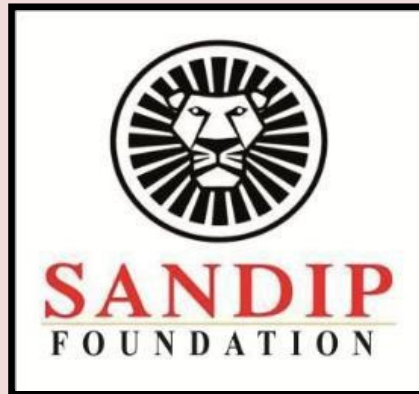


# NEWSLETTER DECEMBER 2022



**Sandip Institute of Technology  
& Research Centre, Nashik**  
**DEPARTMENT OF MANAGEMENT STUDIES**  
**(MBA)**



## **Vision & Mission of the Institute**

### **Vision**

- To be an acclaimed institution for learning and research.

### **Mission**

- To impart in-depth technical knowledge.
- To create conducive environment for research, innovation and entrepreneurship.
- To instil social and cultural values.

## **Vision & Mission of the Department**

### **Vision**

- To be a centre of distinction in management education contributing to the enhancement of learning and research.

### **Mission**

- To promulgate development of business acumen.
- To develop & strengthen strategic alliances with industry and academia to inculcate research.
- To produce industry ready and socially prudent professional entrepreneurs.

## Program Education Objectives (PEOs)

Sr. No.	Program Education Objectives (PEOs)
PEO 1	To adapt themselves to the changing needs to the management profession by upgrading their skills and knowledge.
PEO 2	To solve real world problems ethically, thereby enhance value to the society.
PEO 3	To establish themselves as successful managers.
PEO 4	To become employment providers.

## Program Outcomes (POs)

After successful completion of MBA program students will have

Sr. No.	Program Outcomes (POs)
PO 1	To Comprehend and apply the principles & knowledge of management.
PO 2	To Apply managerial tools & techniques to solve the business & Social problems.
PO 3	To identify & investigate multidimensional business issues using research based data and methods to appear at data driven decisions.
PO 4	To effectively present & articulate ideas & views in globalized environment related to business world & society at large.
PO 5	To unite & amalgamate under varied corporate hierarchical setting steer & lead themselves & others to achieve organizational goals.
PO 6	To exhibit & demonstrate high ethical values & act with uprightness in cross-cultural & socio-economic environment.
PO 7	To recognize & grasp entrepreneurial opportunities for developing startups and expanding family businesses.
PO 8	To apply management knowledge & acumen in dynamic business environment for sustainable growth.
PO 9	To work autonomously in changing business environment by acquiring and updating knowledge & competencies.
PO 10	To approach business issues from global perspective and exhibit an appreciation of Cross Cultural aspects of business management.

## Alumni Talk /Connect Session with Junior Regarding Choosing Specialization and Career and Growth Prospects

Department of Management Studies had organized an Alumni Connect Session for the MBA Students on 23<sup>rd</sup> July 2022. The Alumni Invited for the same were Mr Anand Kumar Jha & Rohan Mishra. The motive behind this Connect Session was to guide students on how to choose specialization and what are the various career and growth opportunities available for students in the field of Marketing, HR, Finance and Entrepreneur. Mr Anand Kumar highlighted about upgrading the skills related to respective domain, doing various certification courses, keeping updated with current trends in business, being from HR he also focused on Resume Building and improving soft skills. Mr Rohan talked about grabbing the opportunity as early as possible and takes hands on experience, learn as much as possible, do small projects, undergo internship put in extra effort apart from academics for developing managerial skills. Again Mr. Rohan talked about keeping in touch with the latest happens in Economy, Learning about various government decisions and their impact on business. Upgrading yourself with various Value added program, doing mandatory certification courses such as NISM & NCFM. Lastly Question Answer session was held and all the alumni solved the queries of students and made the picture of their career path clear.



## One Day Workshop on, 'Career Opportunities in Insurance Sector'

Department of Management Studies had organized one day Workshop on, 'Career Opportunities in Insurance Sector' on 20<sup>th</sup> July 2022 for the MBA students. The Speaker for the workshop was Mr. Amol Amale, Associate Partner-Zerodha. He started with the advent of technology changed the nature of the insurance industry, and the pandemic has further converted the way it operates. Both businesses and individuals require protection against financial loss, theft or damage to life or property. Through an insurance policy for which the insured pays a premium, an insurance company guarantees a secure payment for an uncertain future event. He also said that the uncertain nature of the pandemic has further increased this need for a sense of security and assurance. New-age technologies such as Artificial Intelligence (AI), Blockchain, and Internet of Things (IoT) have changed how insurance companies operate, and have opened up several avenues in the sector. He also told about the skills required such as numeracy, problem-solving, attention to detail, customer service, and effective analytical and communication skills. The workshop was end with the question answer session.



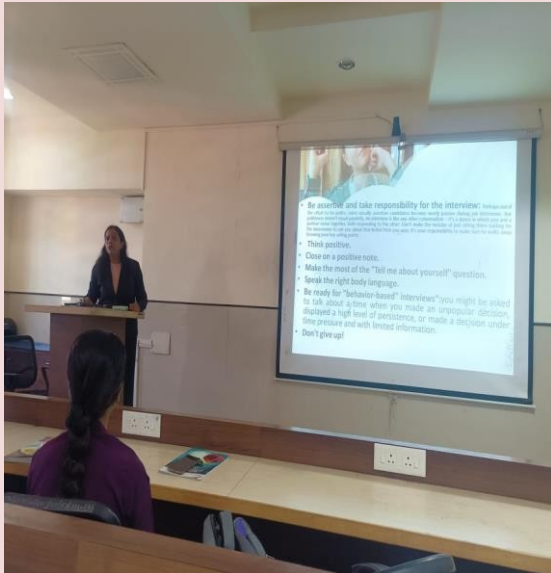
## Sandip Foundation's MBA's Contribution in creating UNNAT BHARAT

The Sandip Foundation's MBA programme is committed to producing people who are socially conscious. The MBA department undertook yet an initiatives by participating in the "UNNAT BHARAT ABHIYAN #SelfietoSave a Government of India initiative to harvest rain water". Department given a big Thanks to Sarpanch, Dy Sarpanch and Members of Gram Panchayat & Residents of Mahiravani Village(Nashik).



## A workshop on “Interview Cracking Strategies”

Department of Management Studies had organized one day Workshop on, “**Interview Cracking Strategies**” on 9<sup>th</sup> June 2022 for MBA students. The speaker for the same was Mrs. Praneta Nikumbh. The session began with the meaning of interview. Further, the speaker discussed at length the process of preparing for an interview. She highlighted mainly two factors which should be kept in mind while preparing for an interview, namely, Common Interview Questions and Job Talk. she also spoke about certain commonly asked questions in an interview like, Tell me about yourself, What can you do for us, Why this organization, Why this job and so on. A Job talk means that what the companies are asking for in terms of knowledge, skills and attitude. Having customized CVs can help in this regard. She asked students to go for an interview after doing a thorough research about the important factors of the organization, corporate culture and work atmosphere. According to the speaker, the success mantras for an interview are to be confident, positive and courteous. We certainly hope that the session would be instrumental in reiterating the importance of good interviewing skill among future managers.





**Nostalgic moment, our  
alumni Prachi Potdar visited to  
the Institute.**

## **ALUMNI VISIT AT CAMPUS**

### **Moment of Pride for**

### **\*SITRCs'**

Department of Management Studies  
(MBA) Prof. Pranay Shrivastav of the  
prestigious IIM Ahmedabad\* visited the  
MBA department.

He shared his views on the challenges of  
current education system which gave us a  
genuine understanding of the issue in  
Indian education. He was felicitated by  
our Principal Prof (Dr) Milind Patil, Dr.  
Rakesh Patil- HoD-MBA and Dr. Hemant  
Wanjare were present at the occasion.







***Students volunteer at CAT lecture by Prof. Pranay Shrivastav of the prestigious IIM Ahmedabad\****

# INDUCTION PROGRAM

## WAVE XIV (BATCH 2024)



**SANDIP**  
FOUNDATION

Sandip Institute of Technology &  
Research Center,  
Nashik  
Department of Management Studies (MBA)

### INDUCTION PROGRAM



Welcome  
Glad you're here!



**SANDIP**  
FOUNDATION

Sandip Institute of Technology & Research Center,  
Nashik  
Department of Management Studies (MBA)

### INDUCTION PROGRAM

DAY-1 (Tue, 29th Nov, 2022) **REJUVENATION of MBA-I (Wave XIV) & Group Activity**

WAVE-XIV (Batch 22-24)

PERSONALITY

DAY-2 (Wed, 30th Nov, 2022) **PERSONALITY Context Nostilgia- 2022**

DAY-3 (Thu, 1st Dec, 2022) **TREKING ANJINERI -PHILIA**



DAY-4 (Fri, 2nd Dec, 2022) **TEAM BUILDING ACTIVITY HUDDLE**



DAY-5 (Sat, 3rd Dec, 2022) **TRAINING SESSION- MADHYASTHA DARSHAN**



DAY-6 (Sun, 4th Dec, 2022) **OUTBOUND TRAINING PROGRAM**



## **A six days induction programme was held at SITRC (MBA) which included varies inbound and outbound activities.**

Grand Induction Program for MBA Batch 2022-24 at SITRC

The Department of Management Studies (MBA) organized a Five Days Induction Program for Batch 2022-24 (WAVE-XIV) from Nov, 29th to Dec, 04th- 2022.

The elite program kick started with the presence of an energetic audience of newly admitted students, faculty and staff members. The event was blessed by the presence of Senior Corporate Leaders and faculties Mr. Ganesh Kothwade -Senior Vice President ABB India Ltd, Nasik,

Mr. Harshad Bele, Director-SS Enterprises, Nasik,

Mr Mahesh Patil-Manager,

Prof (Dr) Milind Patil-Principal SITRC, Prof(Dr) Prasad Baviskar-Dean(Acad) & Prof(Dr) Rakesh Patil,Dean(Admin) & HoD-MBA.



***BEAUTY GETS THE ATTAINMENT,  
PERSONALITY GETS THE HEART***

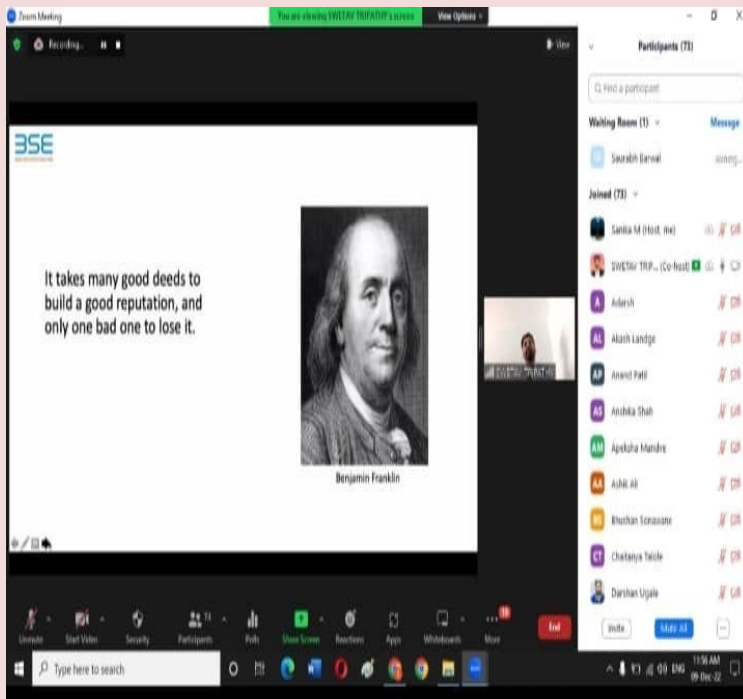


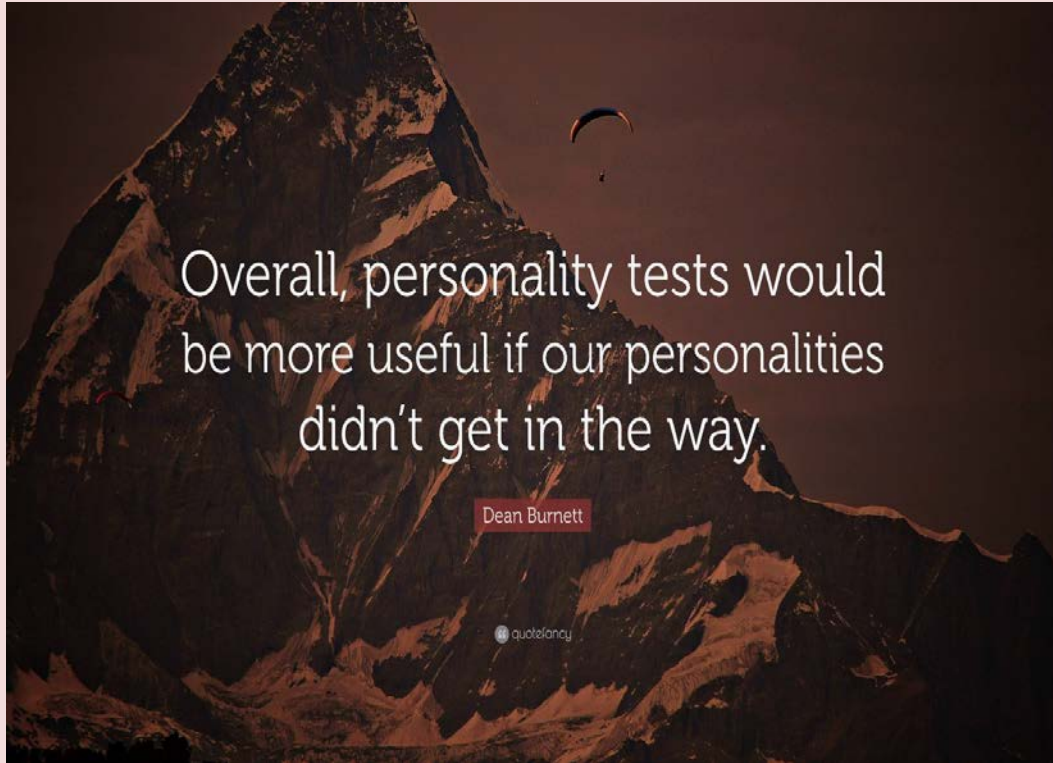
**OUTBOUND ACTIVITIES AT SANDIP INSTITUTE OF TECHNOLOGY AND RESEARCH CENTRE.**



- STUDENT OF MBA (Dept) ENJOYED ONE DAY OUTBOUND ACTIVITY AT IMAGICCA AND TREKKING AT ANJENARI MOUNTAIN.
- GLIMPSES OF ONE OF THE CONTEST CARRIED OUT DURING WAVE XIV – “BEST OUT OF WASTE”.

**SITRC's Department of Management Studies conducted a webinar on,"Wealth Creation in Financial Markets" for MBA Ist & IInd year students.**





**Sandip Institute of Technology & Research Centre,  
Department of Management Studies (MBA), Nashik**