

MONTHLY E-BULLETIN
(ONLY FOR PRIVATE CIRCULATION)
JUNE-JULY-AUGUST -2022



**Sandip Institute of Technology
& Research Centre, Nashik**
DEPARTMENT OF MANAGEMENT STUDIES
(MBA)



Vision & Mission of the Institute

Vision

- To be an acclaimed institution for learning and research.

Mission

- To impart in-depth technical knowledge.
- To create conducive environment for research, innovation and entrepreneurship.
- To instil social and cultural values.

Vision & Mission of the Department

Vision

- To be a centre of distinction in management education contributing to the enhancement of learning and research.

Mission

- To promulgate development of business acumen.
- To develop & strengthen strategic alliances with industry and academia to inculcate research.
- To produce industry ready and socially prudent professionals entrepreneurs.

Program Education Objectives (PEOs)

Sr. No.	Program Education Objectives (PEOs)
PEO 1	To adapt themselves to the changing needs to the management profession by upgrading their skills and knowledge.
PEO 2	To solve real world problems ethically, thereby enhance value to the society.
PEO 3	To establish themselves as successful managers.
PEO 4	To become employment providers.

Program Outcomes (POs)

After successful completion of MBA program students will have

Sr. No.	Program Outcomes (POs)
PO 1	To Comprehend and apply the principles & knowledge of management.
PO 2	To Apply managerial tools & techniques to solve the business & Social problems.
PO 3	To identify & investigate multidimensional business issues using research based data and methods to appear at data driven decisions.
PO 4	To effectively present & articulate ideas & views in globalized environment related to business world & society at large.
PO 5	To unite & amalgamate under varied corporate hierarchical setting steer & lead themselves & others to achieve organizational goals.
PO 6	To exhibit & demonstrate high ethical values & act with uprightness in cross-cultural & socio-economic environment.
PO 7	To recognize & grasp entrepreneurial opportunities for developing startups and expanding family businesses.
PO 8	To apply management knowledge & acumen in dynamic business environment for sustainable growth.
PO 9	To work autonomously in changing business environment by acquiring and updating knowledge & competencies.
PO 10	To approach business issues from global perspective and exhibit an appreciation of Cross Cultural aspects of business management.

A Three days Training Programme on MS-Excel

Department of Management Studies had organized a three days Training Programme on, “MS-Excel” for the MBA students. The training session was conducted by Dr. Tushar Jagtap, Director, Success Management System, and Alumni JBIMS. The main motive behind organizing this function was to provide the constructive knowledge of Advance Excel to the student and its Features, Applicability and Usability. The workshop began with welcoming the trainer, Dr.Tushar Jagtap, by Dr Rakesh Patil (Dean Admin & Head of the Department). The workshop lead off with the practical demonstrated and how to use excel in our daily routines to enhance the productivity while working on excel. Dr. Tushar Jagtap thought many short-cut keys to harmonize the excel with providing the ease while we are on. The examples like how to manage the date with various formats and which is most suitable in the corporate life as well in the daily use. Another example focused on merging the data in a constructive way. He explained the importance of excel to grab the collaborative and demonstrative adaptability. Which prolonged with the benefits of excel in professional life to transit the working process in a most deepen the knowledge. He embark on the techniques to be used in the projects and research work. The main parts dealt with the applicability of excel in the Data Interpretation and Analysis in their project work. This gave the keen-eyed techniques to understand and implement them in more productive and efficient manner. The programme last for two days with more learning and imbibing the core diversified excel knowledge through this workshop.



Alumni Talk /Connect Session with Junior Regarding Choosing Specialization and Career and Growth Prospects

Department of Management Studies had organized an Alumni Connect Session for the MBA Students on 23rd July 2022. The Alumni Invited for the same were Mr Anand Kumar Jha & Rohan Mishra. The motive behind this Connect Session was to guide students on how to choose specialization and what are the various career and growth opportunities available for students in the field of Marketing, HR, Finance and Entrepreneur. Mr Anand Kumar highlighted about upgrading the skills related to respective domain, doing various certification courses, keeping updated with current trends in business, being from HR he also focused on Resume Building and improving soft skills. Mr Rohan talked about grabbing the opportunity as early as possible and takes hands on experience, learn as much as possible, do small projects, undergo internship put in extra effort apart from academics for developing managerial skills. Again Mr. Rohan talked about keeping in touch with the latest happens in Economy, Learning about various government decisions and their impact on business. Upgrading yourself with various Value added program, doing mandatory certification courses such as NISM & NCFM. Lastly Question Answer session was held and all the alumni solved the queries of students and made the picture of their career path clear.



One Day Workshop on, ‘Career Opportunities in Insurance Sector’

Department of Management Studies had organized one day Workshop on, ‘**Career Opportunities n Insurance Sector**’ on 20th July 2022 for the MBA students. The Speaker for the workshop was Mr. Amol Amale, Associate Partner-Zerodha. He started with the advent of technology changed the nature of the insurance industry, and the pandemic has further converted the way it operates. Both businesses and individuals require protection against financial loss, theft or damage to life or property. Through an insurance policy for which the insured pays a premium, an insurance company guarantees a secure payment for an uncertain future event. He also said that the uncertain nature of the pandemic has further increased this need for a sense of security and assurance. New-age technologies such as Artificial Intelligence (AI), Blockchain, and Internet of Things (IoT) have changed how insurance companies operate, and have opened up several avenues in the sector. He also told about the skills required such as numeracy, problem-solving, attention to detail, customer service, and effective analytical and communication skills. The workshop was end with the question answer session.



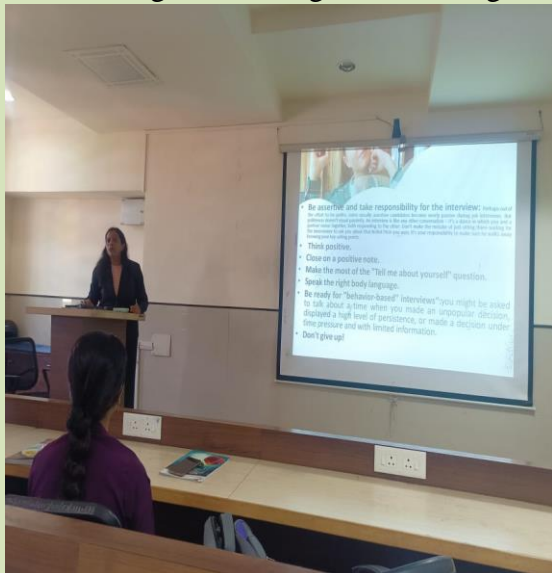
Sandip Foundation's MBA's Contribution in creating UNNAT BHARAT

The Sandip Foundation's MBA programme is committed to producing people who are socially conscious. The MBA department undertook yet an initiatives by participating in the "UNNAT BHARAT ABHIYAN #SelfietoSave a Government of India initiative to harvest rain water". Department given a big Thanks to Sarpanch, Dy Sarpanch and Members of Gram Panchayat & Residents of Mahiravani Village(Nashik).

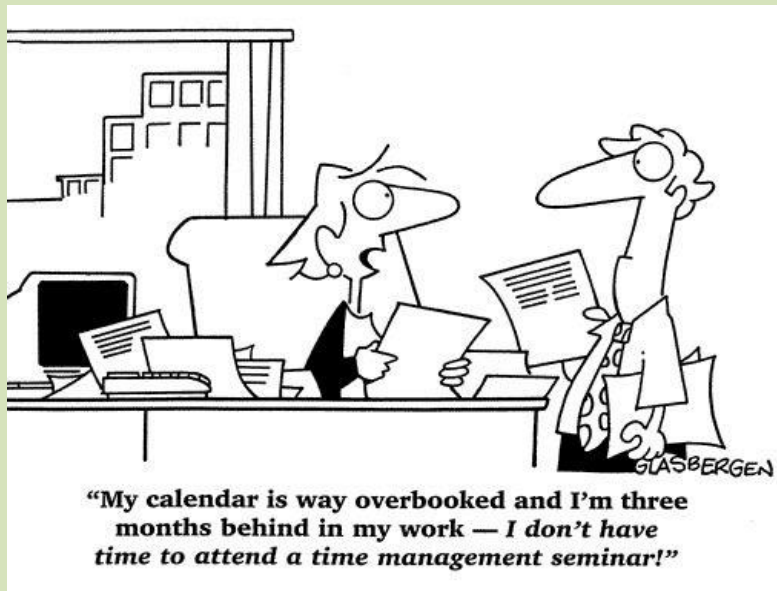


A workshop on “Interview Cracking Strategies”

Department of Management Studies had organized one day Workshop on, “**Interview Cracking Strategies**” on 9th June 2022 for MBA students. The speaker for the same was Mrs. Praneta Nikumbh. The session began with the meaning of interview. Further, the speaker discussed at length the process of preparing for an interview. She highlighted mainly two factors which should be kept in mind while preparing for an interview, namely, Common Interview Questions and Job Talk. she also spoke about certain commonly asked questions in an interview like, Tell me about yourself, What can you do for us, Why this organization, Why this job and so on. A Job talk means that what the companies are asking for in terms of knowledge, skills and attitude. Having customized CVs can help in this regard. She asked students to go for an interview after doing a thorough research about the important factors of the organization, corporate culture and work atmosphere. According to the speaker, the success mantras for an interview are to be confident, positive and courteous. We certainly hope that the session would be instrumental in reiterating the importance of good interviewing skill among future managers.



“Efficiency is doing things right; effectiveness is doing the right things.”
– Peter Drucker



**Sandip Institute of Technology & Research Centre,
Department of Management Studies (MBA),
Nashik**