



**Sandip Foundation's
Sandip Institute of Technology & Research Centre, Nashik
Department of Management Studies
Academic Year 2021-22**

Guest/Expert Talk Lecture on “Basics of Group Discussion & Mock Practice”

Event Title: Guest/Expert Talk Lecture on “Basics of Group Discussion & Mock Practice”

Date: 18th February 2022

Conduction Duration: 2Hours

Venue: MBA Class Room

Resource Person:

- 1. Mr.Sachin Ahire (Founder& Entrepreneur, Toppernicus & Grade E)***
- 2. Mr. Aniket Jondhale (Founder& Entrepreneur, Toppernicus & Grade E)***

Coordinator: Dr.Tushar Savale

Objective:

- 1. To build the students Communication skills***
- 2. To Provide Platform for the students to voice their ideas & opinion***

About The Program:

Department of Management Studies had organized a guest lecture session on “***Basics of Group Discussion & Mock Practice session***” for MBA Students. The Guest speaker for the same was ***Mr.Sachin Ahire & Mr. Aniket Jondhale*** both of them are ***Founder& Entrepreneur of Toppernicus & Grade E***. We all know that recruitment process nowadays is not a cake walk process. It is complex than it used to be in earlier times. Gone are those days, when only basis mark sheets and degree one used to grab a job. Now selection in a company or even in a management college depends on how you perform during your Group Discussion. Following were the take away from the session

Areas of Evaluation in a Selection GD

Though a group discussion, many things for a particular candidate can be assessed, such as his/her mental capacity to think, his creative bent of mind, Analytical abilities, comprehending a subject and then speaking on it, awareness, attitude, and energy levels. Some of them are detailed below:

- **Understanding of the Subject:** During a group discussion, it is being constantly assessed how deep your knowledge is about the chosen topic and how well you are aware of each aspect of that topic.
- **Assertiveness:** Your confidence shows up in a group discussion. It is assessed that how confident you are while putting up your opinion in front of others. Others may certainly vary or disagree to the point but how well and how confidently you bring your thoughts forward is what matters the most.
- **Team Work:** While working in an organization or even during management studies, it is very important to work as a part of the team in a given project or any assignment. This skill is really important and it is evaluated through GD as well. You not only put your own points but also listen to others and then come to a concluding point. This shows how ready you are to listen to other's opinion, give value to that and also at the same time stand by your own convictions.
- **Willingness to Take the Initiative:** This skill plays a very important part in professional and personal life. Employers highly regard it. They want that you just do not stick to your own work but also should be able to take extra initiative whenever it is required. When you start a topic, you have to be very cautious so as to put the right point forward and give the entire discussion a right direction.
- **Listening Skills:** This is again an important skill which gets evaluated during a group discussion. So, you should learn to listen not to reply back, but pay full attention to what the other person is trying to say. Generally, people get biased to their own thoughts and ideas and do not want to look beyond that. So listening to other person is also essential.
- **Adaptability:** In today's dynamic and ever-changing environment, it is essential to keep yourself flexible and adaptable toward the situation. During a group discussion, sometimes you need to agree to some point and also it happens that in due course some views change your mind as well. So being rigid and stubborn is not going to be very helpful.
- **Leadership Qualities:** Group discussion demonstrates clearly who amongst them is taking the lead and who is a passive contestant. A good leader gives the entire discussion a good direction and takes it forward whenever it is deviating from the main topic. But while taking the lead, one has to be double sure whether his / her points are valid or not, else it will give the other person a golden opportunity to snatch the lead away and negate his/her points.
- **Communication Skills:** As communication is a medium of expressing your thought, it is more important in today's interactive world. Hence communication skills are yet again important skills which are evaluated through a structured group discussion.

At the end a mock GD as a practice session was conducted.

Outcome:

- 1. Students came to know about various facets of Group Discussions.***
- 2. Students got insight about how do's & Don'ts during Group Discussion.***

Photographs:



