

# ***STUDENT***

# ***RESOURCE***

# ***BOOK***

**AY- 2020-2021**



**Sandip Foundation's**  
**Sandip Institute of Technology & Research Centre**  
**Department of Management Studies (MBA)**

Approved by AICTE, New Delhi, Affiliated to Savitribai Phule Pune University, Pune &  
Recognized by Govt. of Maharashtra

**NAAC Accredited 'A' Grade**



CGPA Score 3.11

**NBA Accredited UG Programs BE (Mech.Engg.) & BE (Comp.Engg.) for Three years from AY 2019-20**

Mahiravani, Trimbak Road, Nashik, (M.S.) India: +91-(2594) 222 551/554, Fax +91-(2594)222 555, Toll Free No: 1800 233 2714

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# STUDENT RESOURCE BOOK

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# STUDENT RESOURCE BOOK

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## PERSONAL PROFILE

Name: \_\_\_\_\_

Program: \_\_\_\_\_ Section: \_\_\_\_\_

Roll No: \_\_\_\_\_ ID Card No. : \_\_\_\_\_

Blood Group : \_\_\_\_\_

Student's Residential Address : \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Student's Phone No \_\_\_\_\_ Mobile No \_\_\_\_\_

Student's E-mail ID \_\_\_\_\_

Father's Name \_\_\_\_\_

Phone No \_\_\_\_\_ Father's E-mail ID \_\_\_\_\_

Mother's Name: \_\_\_\_\_ Phone No. \_\_\_\_\_

Mother's E-mail ID: \_\_\_\_\_

Local Guardian's Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Local Guardian's Phone No.: \_\_\_\_\_

Local Guardian's E-mail ID: \_\_\_\_\_

Emergency Contact Person: \_\_\_\_\_ Phone No.: \_\_\_\_\_

Permanent Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## About Sandip Foundation



Sandip Foundation has been primarily established to produce scientifically trained and dynamic human resources that can contribute particularly to Engineering, Management, Technology, Paramedical Science as well as Arts. With the excellent infra structural facilities and highly healthy academic environment, Sandip Foundation is geared to offer the world-class quality education that can bring about revolutionary changes in all walks of life.

To keep growing and branch off like a tree is the soul of Sandip Foundation. We started our Educational journey in 2008. Today we offer Post-Graduate Management Course in Business Administration with Specializations in Marketing Management (MKT), Financial Management (FIN), Information Technology Management (IT), Operations Management (OPE), Human Resources Management (HR), International Business Management (IB), Supply Chain Management (SCM), Rural & Agribusiness Management (RABM), Start-up & Small Business Management (SSB), and Technology Management (TM).

I am happy to say with confidence that we know what we wish.

### **Vision:**

- To be a centre of distinction in management education contributing to the enhancement of learning and research.

### **Mission:**

- To promulgate development of business acumen.
- To develop & strengthen strategic alliances with industry and academia to inculcate research.
- To produce industry ready and socially prudent professionals entrepreneurs.

### **Quality Policy:**

- We at SITRC are committed to be a beacon in providing quality education and research in Engineering and Management as per the needs and expectations of students and global environment.
- This we shall achieve through continual improvement in teaching-learning process in our world class infrastructure.

### **Our Objectives:**

- To impart world class education in the world-class infrastructure for quality engineering education.
- To mold, shape, perfect and make the students competent by combining knowledge and skills and preparing them for many tasks and jobs challenged in life.
- To make the system value added in order to develop the students for conceptualization, application of ideas and communication skills.
- To speed up the technology acquisitions and technology diffusion to the industries.
- To familiarize the students with demanding challenges in the work place.
- To promote state to the first place in respect of size of pool of Scientific and Technological manpower in the India.
- To establish a strong identity to surpass others in the field of technical education.
- To churn out Industry ready requirements and help the industries to minimize the duration and cost of training, in turn to produce cost effective products.
- To act as consultants to industries and business houses regularly through Industry - Institute interaction program.
- To achieve 100% placement to our students.
- To make this Institute a potential center for excellence and grow from strength to strength by breaking the existing records of achievements for industry, R&D and especially to the society needs.



## Program Education Objectives (PEOs)

PEO1: To adapt themselves to the changing needs to the management profession by upgrading their skills and knowledge.

PEO2: To solve real world problems ethically, thereby enhance value to the society.

PEO3: To establish themselves as successful managers.

PEO4: To become employment providers.

## Program Outcomes (POs)

*After successful completion of MBA program students will have*

PO1: To Comprehend and apply the principles & knowledge of management.

PO2: To apply managerial tools & techniques to solve the business & Social problems.

PO3: To identify & investigate multidimensional business issues using research based data and methods to appear at data driven decisions.

PO4: To effectively present & articulate ideas & views in globalized environment related to business world & society at large.

PO5: To unite & amalgamate under varied corporate hierarchical setting steer & lead themselves & others to achieve organizational goals.

PO6: To exhibit & demonstrate high ethical values & act with uprightness in cross-cultural & socio-economic environment.

PO7: To recognize & grasp entrepreneurial opportunities for developing startups and expanding family businesses.

PO8: To apply management knowledge & acumen in dynamic business environment for sustainable growth.

PO9: To work autonomously in changing business environment by acquiring and updating knowledge & competencies.

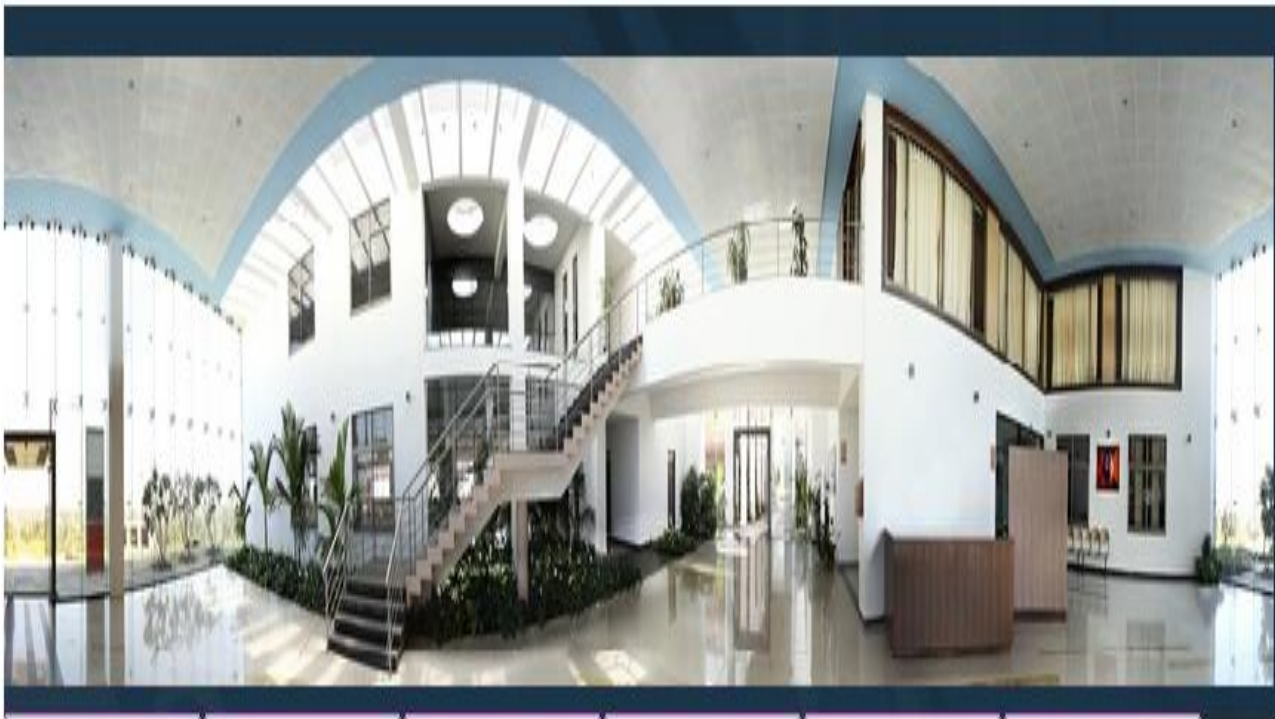
PO10: To approach business issues from global perspective and exhibit an appreciation of Cross Cultural aspects of business management

## Board of Advisers/ Governing Council:

1	Chairman	Hon. Sandip Kumar Jha, Chairman Sandip Foundation
2	Member	Mr. Jelvis Herniques
3	Member	Prof. Pramod Karole
4	Member	AICTE Nominee – Regional Officer (Ex-officio).
5	Member	Prof. (Dr.) S. N. Merchant – Professor, Department of Electrical Engineering, IITB, Powai
6	Member	University Nominee – Savitribai Phule Pune University
7	Member	Joint Director Technical Education, Regional Office, Nashik (State Government Nominee)
8	Member	Prof. (Dr.) Avinash G. Keskar, Professor, Department of Electronics & Comp. Science Former HOD & Dean(R&D), Visveswaraya National Institute of Technology, Nagpur
9	Member	Educationalist/Technologist/Industrialist from Region to be nominated by State Government
10	Member Secretary	Principal of the Institute
11	Member	Prof. Mohini Patil
12	Member	Prof. (Dr) Milind Patil
13	Member	Mr. Ashok Rajwade – Managing Director, Hardyspicer Ltd
14	Member	Mr. Arvind Mahapatra – Ex-CSI Chairman, Nashik Region
15	Member	Mr. Vivek Gogate – Chairman, Gogate Industries



## SITRC CAMPUS:





## ARIAL VIEW OF AMPHITHEATRE

Sandip Institute of Technology & Research Center provides uncompromising quality infrastructure.

This commitment is reflected in the investment made by the institute in providing facilities to students in terms of laboratories, equipment, library, books, sports, transportation and everything it takes to create an excellent environment for learning.

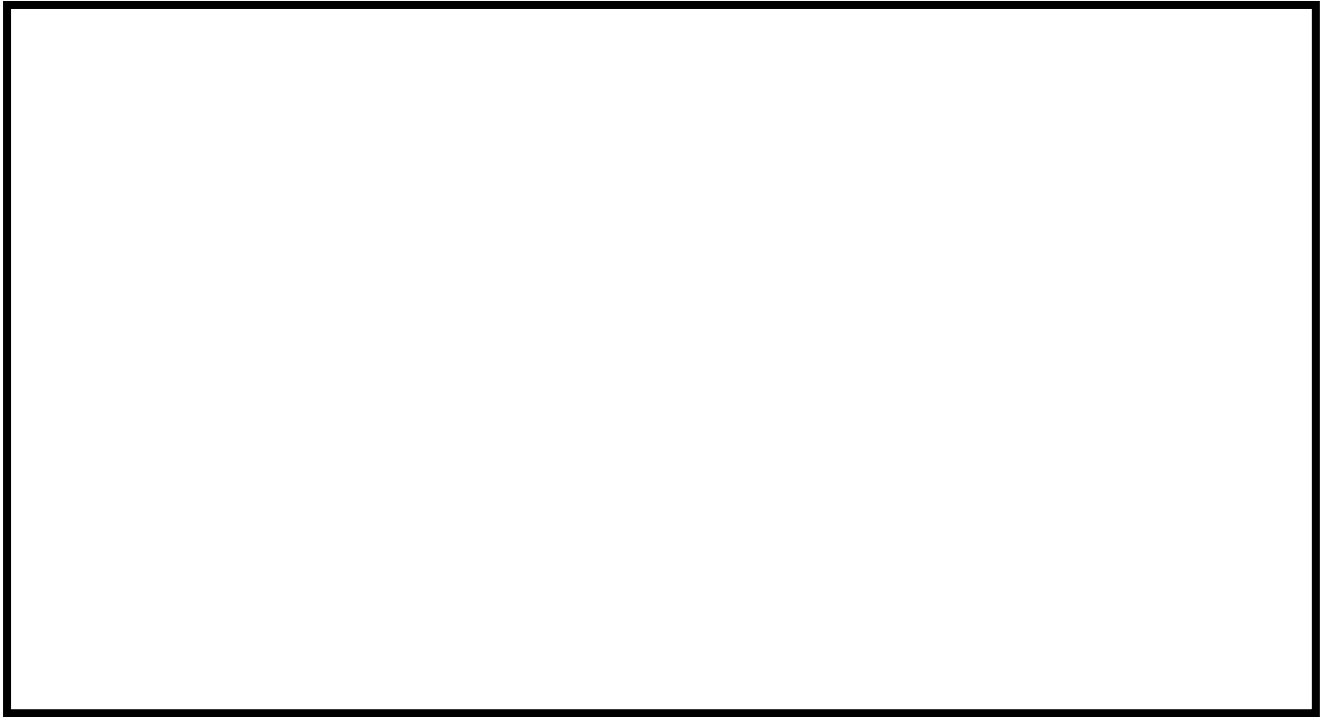
## CAMPUS VIEW



On visiting the campus, one is struck by the aesthetic elegance of its buildings, spacious lawns, ubiquitous sports grounds and lush green environment so conducive for teaching-learning process. The campus boasts of in-house facilities like state of the art labs, spacious classrooms, and mess with hygienic food, college canteen, health care center, gym, squash, tennis etc to cater all necessities of the hostlers and the staff. With beautiful surrounding, about 12 km from the city of Nashik, on more than 250 acre campus SITRC an ambiance that stimulates intellectual thinking and academic.



## DEPARTMENT OF MANAGEMENT STUDIES:



## MBA –CLASS ROOM



## MBA COMPUTER CENTRE

Established in 2009 as Department of Management, the department has successfully expanded in the terms of multiple parameters. In a very short period of time this program has become the choice of aspiring meritorious students across the India with its highly career oriented program Master of Business Administration (MBA).

The department has the objective to provide within India and abroad a steady stream of competent young manager with necessary knowledge skills values and attitudes to occupy positions of management and administration.

To develop the strong network and sharing of knowledge the students are working by coming together through their association SAMS. To impart the students with latest knowledge from the field of management and for their 360 degree development, the department has been working through the various cells such as personality development cell, cultural cell, Entrepreneurship development cell, III cell, Student Grievance Cell. Our alumni's are proving their excellence in the corporate world. Every year the count of companies are increasing like multinational as well as domestic visiting for campus recruitment to our department On/Off campus Interviews. At SITRC, besides ensuring the quality, we emphasize on providing conducive learning that stimulates intellectual thinking and academic achievement.



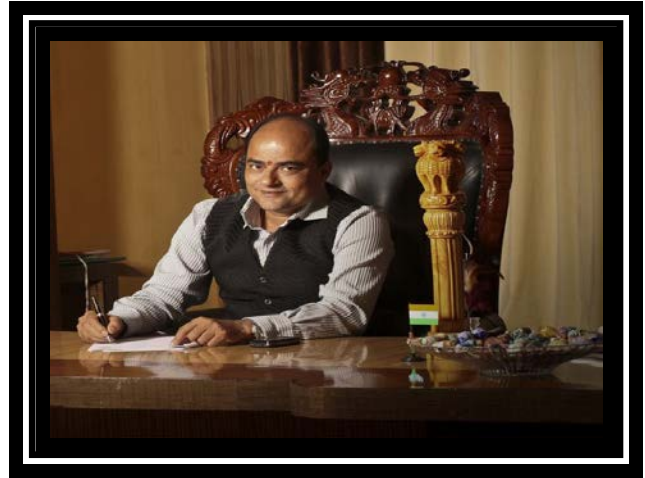
## **SPECIALIZATIONS OFFERED:**

- 1. Marketing Management (MKT)***
- 2. Financial Management (FIN)***
- 3. Human Resources Management (HR)***

To expose the students in corporate world department had organized industrial visits to various industries such as Mahindra & Mahindra Ltd, Reliable Group of Industries, Sharda Motors Visit to Finolex & Lokmat Goa, Parle Biscuits Pvt. Ltd. Gonde, Glenmark Pharmaceuticals etc.

Also expertise talks on latest topics such as Pachatantra & leadership, SAP, Personality development. Positive attitude towards the organization, ISO 2700:2005 Information Security Mgt. System, World Class Manufacturing, Performance Management systems, Corporate requirement from MBA fresher's etc. Students and faculties presented paper in various national, international journals.

## **CHAIRMAN'S MESSAGE:**



### **Dr. Sandip Kumar Jha Chairman, Sandip Foundation**

Let us explore the New Horizons!

Sandip Foundation has been primarily established to produce scientifically trained and dynamic human resources that can contribute particularly to Engineering, Management, Technology, Paramedical Science as well as Arts.

With the excellent infra structural facilities and highly healthy academic environment, Sandip Foundation is geared up to offer the world-class quality education that can bring about revolutionary changes in all walks of life.

To keep growing and branch off like a tree is the soul of Sandip Foundation. We started our educational journey in 2008. Today we offer the diploma in Engineering in five branches. Our is to impart total engineering education with the umbrella approach. We also proposed to initiate advance education in disciplines like aeronautics, marine engineering and so on.

Spread over 150 pleasantly green campus surrounded by mystic mountains in the vicinity of trimbakeshwar, sandip foundation has audio-visually equipped classrooms, sophisticated labs and workshops, RFID in libraries, cafeteria, sports and gymnasium of international standards, well furnished girls' and boys' hostels and at the top of it all, Wi-Fi facility.

We have established tie-ups with reputed industries to encourage interaction between our engineers-in-the-making and the corporate world at large.

The teaching methodology adopted is all student-centered which aims at combining theoretical knowledge with practical application.

We offer opportunities to our young scientists on campus to explore new horizons of knowledge rather than read and reproduce from the traditional book.

I am happy to say with confidence that we know what we wish to achieve and are committed to strive for accomplishing our mission with our vision going beyond the stars!

Let us march together to the peak of excellence!



## **PRINCIPAL'S MESSAGE:**

**Dr. S.T. Gandhe**  
**Ph.D.(VNIT, Nagpur)**  
**Member IEEE, LMISTE,**  
**EXECOM Member-**  
**IEEE Bombay Section**



### **Dear Students,**

It is my privilege to warmly welcome you to this great institution dedicated to the cause of top-quality technical & managerial education with FACULTY AND FACILITY... SIMPLY WORLD CLASS!!!

The exemplary infrastructure excellent faculty and the exhilarating atmosphere in the campus will surely take you to enviable heights in your capabilities and achievements. The serene of campus along with well equipped Laboratories, modern classrooms, dedicated teachers -everything is for you .All depends on what you make out of it. We have an excellent combination of industry professionals and academicians as our faculty, who provide a holistic view of the different shades of engineering operations and management to our students.

In an era of stiff competition, success can only be achieved if one makes the right kind of endeavor at the right time and in the right direction.

We at SITRC inculcate value education and sculpt our students as good competitors in the corporate world.

Education is the process of brainstorming which is very important for human being. Students are our assets and we have a golden opportunity to educate them as well as socially aware for the betterment of society and nation as well.

We want you to be vibrant, active, enthusiastic, intelligent and imaginative.

We expect you to come up with new thoughts, ideas and discoveries. We will give you power to dare, power to dream, wings to reach those dreams.....Let the SKY BE LIMIT!

I welcome you to prepare for this flight. Let us be determined to be guiding stars for the new generation.

**The promise of our dreams comes true**

**When patient minds vital;**

**Remember that the diamond once**

**Was just a piece of coal?**

## HOD'S MESSAGE:



**Dr. Rakesh Patil**  
**Ph.D, M.Phil, MCM, MCA**  
**Professor & HOD, Dept Of Management Studies**

I have immense pleasure and pride in introducing you to our bright and vibrant ninth batch of MBA i.e. WAVE-IX.

Sandip foundation's Sandip Institute of Technology and Research Center, Nashik, is surrounded by mystic mountains in the vicinity of Trimbkeshwar. As the country advances further into this century with the prospects of becoming a global superpower, we are sure the managers of tomorrow created by us today will lead the way.

At SITTRC, besides ensuring the quality, we emphasize on providing conducive learning environment that stimulates intellectual thinking and academic achievements. We strive to bring about closer interactions between industry and academia. The students are exposed to diverse and emerging fields of management through various activities like guest lectures, industrial visits, management games, workshops and seminars. These activities are aimed at creating a unique quality experience for the students, during their two years stay in the beautiful campus.

Final placements are a defining moment for the students. After two years of rigorous academic work they are all eager to join the world of business. The education and exposure that they had at SITRC coupled with their internships make them confident that they are adequately prepared to face the challenges of the corporate world. You and your organization would enable them to realize their potentials and fulfill their aspirations.

I am confident that our students will definitely contribute meaningfully in the growth and flourish of your organizations. I would like to invite your organization's participation in our Placements Program. I cordially invite you to Placements 2017 and also extend our commitment to engage in a long-term mutually enriching relation with your revered organization.

I wish all the MBA Students the very best in their career and feel confident that they will make significant contributions to the industry in the course of their work.

## DISCIPLINARY RULES / GUIDELINES

To keep the serenity of the campus and in line with the values of our institutes, the institute expects students to observe the rules

### GENERAL

- Students are expected to maintain strict discipline and behave in a dignified manner within and outside classroom, workshop, library & laboratories and observe the rules prescribed from time to time. Students are also expected to show politeness in outfit and person. Any incidence reported or observed objectionable in conduct within or outside the Institute is liable for disciplinary action.
- It is compulsory for every student to be regular in his/her attendance and should record minimum 75% attendance in the theory and practical of each subject, which is compulsory.
- It is compulsory for every student to appear for Sessional Tests; Unit Tests and Preliminary Examination conducted by the College; Students who do not appear for these examinations shall not be allowed to appear for the University examination.
- Students should be liable to read the notices put up on the Notice Boards of the college. The college shall not accept any responsibility for the loss of any advantage by the student due to his failure to read the notice in time.
- The Class Representative of all the classes for Academic Year-will be nominated strictly on Merit Basis as per the rules of the Maharashtra State.
- Ragging of any student in any form and nature within or outside the Institute and hostel shall result in instant expulsion of guilty students from the Institute. Action as per Anti Raging Law of Maharashtra state will be applicable.
- Candidates found admitted on false or incorrect information shall be expelled from the Institute and the fees will be forfeited.
- Damage to the property of the Institute like tempering with fixtures, equipments, instruments, furniture, books, periodicals, wall paints, computers and machinery everything inside the campus, shall be viewed very seriously and might result in instant expulsion of the guilty student.
- Smoking, Drug addiction, Narcotics, Consumption of Alcoholic Drinks, Chewing Tobacco, Spitting, Writing on wall, and any other evil habits are strictly prohibited in the premises of the Institute and Hostel.
- The Principal reserves the right to remove his/her name from the roll call or full recovery of the damage who fail to pay the Institute, tuition or hostel dues in time.
- The Principal reserves the right to expel students who include himself or herself in Anti-National activities from the Institute without giving notice.
- Before the commencement of the examination he should pay all his dues and should complete his journals, Term Work and Drawing Sheets in the prescribed manner in the specified time.
- In all matters pertaining to discipline, directives of the Principal shall be binding and final.
- The Institute reserves the right to change amend add or cancel any of the rule(s) mentioned above without giving any reason or notice in advance.
- Combined undertaking in respect of ragging (available on college website) should be submitted on the day of admission to the administrative office.

## DRESS CODE

- In keeping with the academic atmosphere of the campus , sober & decent dressing is recommended
- All the student should comes in formal dress as per Corporate Norms.
- Sleeveless dress or jeans & T-shirt or wearing provocative / indecent dress is strictly prohibited.
- The students should display their Identity Cards in the institutes premises at all times.
- Security staff and The HOD / The Registrar may check the same at any time.

## CONDUCT IN THE CLASSROOM

- The student must be present in the class 5 minutes before the class starts.
- The maximum late coming by a student once in a while is maximum 5 min.
- The class door will close after 5minutes of start of the class and no student would be permitted inside the class after 5 minutes.
- Mobile phones are not to be used in the classes. These should be switched off in the classrooms, library, and computer lab and in the corridors.

## CONDUCT IN THE LIBRARY

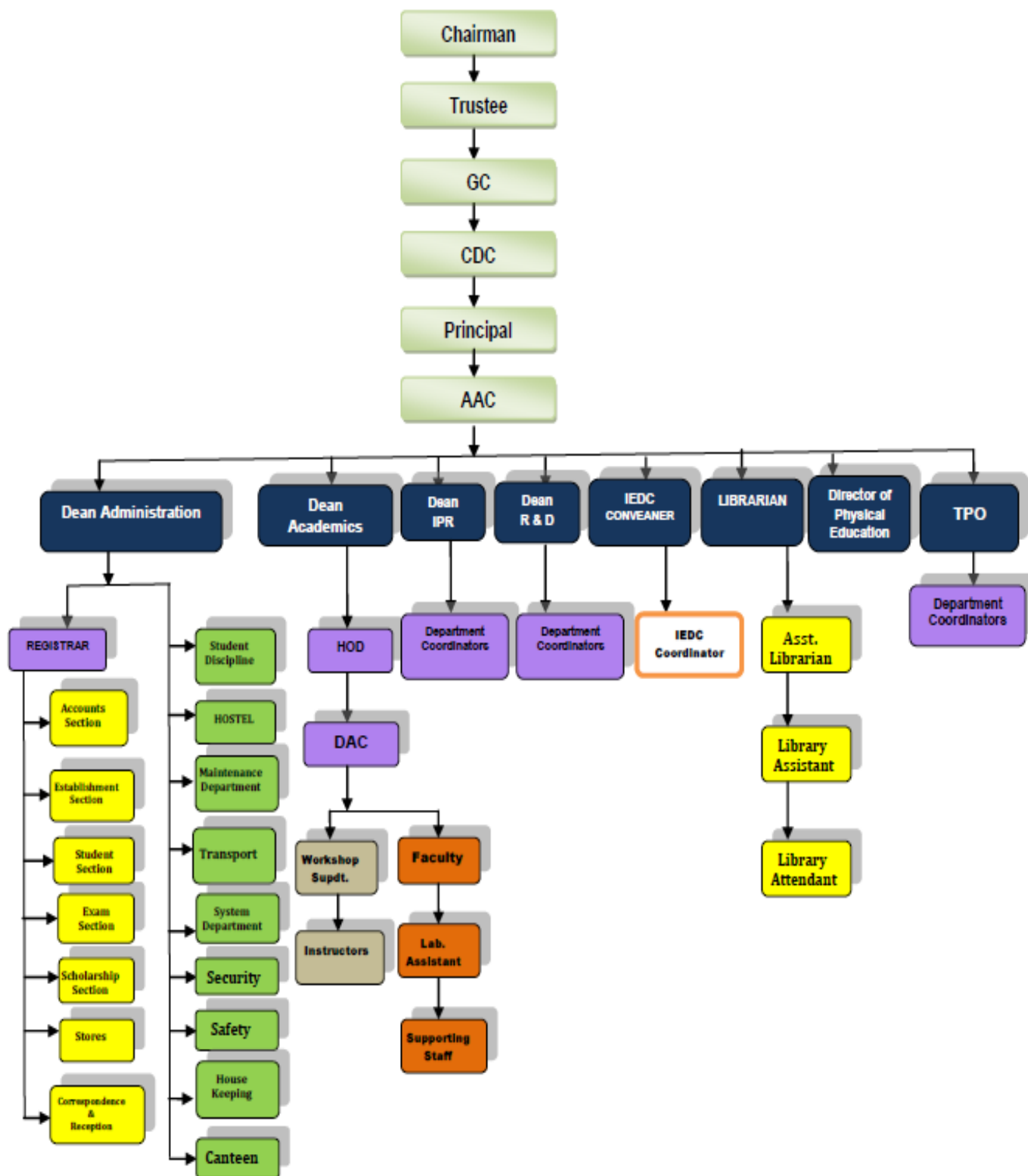
- Absolute silence should be maintained in the library.
- The library books should not be left on the tables after using them. They must be put back in the respective place in the racks.

## CONDUCT IN THE CANTEEN

- Silence should be maintained in the canteen.
- The students should not quarrel / argue with the canteen staff. Complaint if any should be brought to the notice of the registrar.

## ANTI RAGGING COMMITTEE

- The anti ragging committee is headed by the Principal of S.I.T.R.C which will make sure that all the UGC guidelines will be followed to stop the ragging on/off campus. All the senior faculty members are also involved in this. As per **Section 23 read with Section 10 (b), (g), (p) and (q) of AICTE Act, 1987**, a student found guilty may result in to\_Suspension from Institute or cancellation of admission. ( **Refer AICTE Act 1987**).



**Organogram of the Institute**

## FACULTY DETAILS

### Programme-wise full time faculty details



#### **Dr. Rakesh Patil**

Qualification : Ph.D.(Management), M.Phil, MCM, MCA  
Designation : Professor & HOD  
Area of Specialization : Management  
Contact nos. : 9545453206 /9422235320  
Email Id : Rakesh.patil@sitrc.org



#### **Prof. (Dr.) Shweta Bhosale**

Qualification : B.Com, MBA(Finance), Ph. D(2012)  
Designation : Associate . Professor  
Area of Specialization : Finance Management  
Contact nos. : 7507771526  
Email Id : shweta.bhosale@sitrc.org



#### **Dr. Tushar K. Savale**

Qualification : Ph.D.(Marketing), M.M.S.(Marketing), B.E.  
Designation : Asso. Professor  
Area of Specialization : Marketing Management  
Contact nos. : 973013355  
Email Id : tushar.savale@sitrc.org



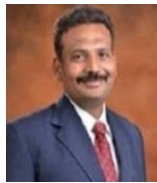
#### **Prof. Sarika Patil**

Qualification : B.com.,. MPM, Ph. D(Pursuing)  
Designation : Asst. Professor  
Area of Specialization : Human Resource Management  
Contact nos. : 8007633888,9423699251  
Email Id : sarika.patil@sitrc.org



**Prof. Probhadan Patil**

Qualification : MBA(Finance), Ph. D(Pursuing)  
Designation : Asst. Professor  
Area of Specialization : Finance  
Contact nos. : 9923353962  
Email Id : [prabhodan.patil@sitrc.org](mailto:prabhodan.patil@sitrc.org)

**Prof Hemant Wanjare**

Qualification : MBA(Marketing ) Ph. D(Pursuing)  
Designation : Asst. Professor  
Area of Specialization : Marketing  
Contact nos. : 7276077781  
Email Id : [hemant.wanjare@sitrc.org](mailto:hemant.wanjare@sitrc.org)

**Mr. Rajesh Patil**

Qualification : MCM  
Designation : Tech. Asst.  
Area of Specialization : Computer  
Contact nos. : 9552833190  
Email Id : [rajesh.patil@sitrc.org](mailto:rajesh.patil@sitrc.org)

## VISITING FACULTIES DETAILS

Sr. No	Name of faculty	Qualification	Organization and Role	Subject taught	Experience (years)			Associated since
		(along with the area of specialization and institute name)			Teaching	Industry	Total	
1	Mr.Shrikant Mokashi	M.Sc., MMS	ICFAI-Head	BPSM	10	31	41Yrs	2010-11
2	Dr.Pradip Joshi	B.Tech, M.Tech, Ph.D	Consultant		22	7	29 yrs	2010-11
3	Mr.Ramesh Pathak	MBA Ph.D	Consultant	BPSM	18	7	25Yrs	2011-12
4	Mr.V.A.Upadhye	B.Sc., BE	John Dere-Consultant	BPSM.IBM	06	38	41 yrs	2012-13
5	Mr.Suyog Tikekar	C.A., M.Com	Govilkar and Associates-Partner	DT,IDT	10	7	10 yrs	2010-12
6	Mr.Keshav Limaye	MDBA, B.Sc. Phy.	Six Sigma Consultant	MOM,MLM	14	16	30 yrs	2010-2011
7	Mr.Chetan Chitre	MA (Economics)	Visiting Faculty at various institutes	IBM	10	12	14 yrs	2010-2011
8	Prof. Ashoo Khan	MA (English) MA (Physiology)MBA	Trainer and Consultant	Soft skills and Managerial communication	5	22	22yrs	2011
9	Prof.Manisha Bhamare	MA (English)	Trainer	Soft skills	5	5	10yr	2011
10	Prof. Vidya Pingle	MA(German) MPhil,M.Com	German Language instructor	German Language	10	10	15Yr	2010
11	Prof. Jayraj Zaveri	<b>MBA Finance</b>	Trainer and Consultant	Enterprise performance management	05	2	07yr	
12	Prof Milind Gore	MBA(SYS-COM-Mumbai), Inter C.A-Group (I) Accounting, B.com.(Accounting)	Trainer and Consultant	<ul style="list-style-type: none"> <li>• <b>Audit &amp; Internal Control Project</b></li> <li>• <b>Management Information Systems</b></li> <li>• <b>Implementation Managerial &amp; Human Resource Experience</b></li> </ul>	15	20	35	

## ADJUNCT FACULTY DETAILS.

Sr. No	Name of faculty	Qualification	Organization and Role	Subject taught	Experience (years)			Associate d since
		(along with the area of specialization and institute name)			Teaching	Industry	Total	
1	Dr Rajeev Singh	M.Com,Ph.D	Director,Vishwakarma Institute of technology and Management	BPSM	21	3	24	2012
2	Dr Sunil Dhoke	MBA ,M.Phill,Ph.D	Director	MCS	22	2	24	2012
3	Dr S Jhadav	MMS,MBA ,Ph.D	Director, Pirens-Ahmednagar	IBM	26	0	26	2012

## DETAILS OF GUEST SPEAKERS

### *DETAILS OF GUEST SPEAKERS-(2013-2014)*

<b>Sr. No.</b>	<b>Guest Speaker</b>	<b>Organization and Designation</b>	<b>Topic of Discussion</b>	<b>Year</b>
<b>1.</b>	Mr. Ragnath Medge	“Dabbawala”	Quality Mgt, Six sigma Team Building	2013-14
<b>2.</b>	Rajeev Kapoor	Ex Faculty IIM Indoor	Mgt A Science of interpretation and analysis for critical business decision making	2013-14
<b>3.</b>	Mr. vivek Sinare	Sr. Manager, BVG India Pvt Ltd	Opportunities and resources with respect of National and international markets	2013-14
<b>4.</b>	Saurabh Khati	Manager, Money Bee Institute Nagpur	Budget Analysis	2013-14
<b>5.</b>	Ravindra Gavli	Amruwahini Institute of Mgt and business Admin	Case Study Method	2013-14
<b>6.</b>	Shelish Sandel	Manager, Money Bee Institute Nagpur	Investment Awareness	2013-14
<b>7.</b>	Ajit Thakur	Sr. Manager and Trainer, Reliable Group of companies	Importance e of Six sigma tools	2013-14
<b>8.</b>	Mr. John	MIT BOSTON	Global aspect of MBA education	2013-14
<b>9.</b>	Ganesh Pitale	AVP Simens India Ltd	Various Acts related to HR	2013-14
<b>10.</b>	Dr. Makarand Rege	Director, Learning Academy Mumbai	Performance and talent Mgt	2013-14

<b>11.</b>	Girish Koshti		Career Opportunities after MBA	2013-14
<b>12.</b>	Pamod Puranik	Mutual Fund Consultant	“Interim Budget Analysis”	2013-14
<b>13.</b>	Dr. Ashutosh Raravikar	RBI Advisor	“Interim Budget Analysis”	2013-14
<b>14.</b>	Chandrasheker Tilak	Executive Vice President NSDL	“Interim Budget Analysis”	2013-14
<b>15.</b>	PAsad Jain	Sr. Manager M & M	Compensation Management in HR	2013-14
<b>16.</b>	Pravin Gambhir	Managing Director. Ziaka	salesmanship	2013-14

### Details of guest speakers-(2014-15)

Sr. No.	Guest Speaker	Organization and Designation	Topic of Discussion	Year
1	Mr. Sunil Chaudhari) Mr. Surjeet Singh Bal	Innova Rubber,Nashik	Induction Program _2014 MBA-I Student	2014-2015
2	Mr. praksah Vasekar	Delhpi computech centre pune	SAP AWERNESS PROGRAM	2014-2015
3	Mr. Dhananjay Bele Mr.Sunil Chandak, Mr. Kiran Mohite Mr. Ravindra Zope Mr. Sarang Wankhede Mr. Hemant Patil	Ex-President, NIMA Founder Director, Udyogvardhani Director, Shree Ganesha Industrial Control,Nashik	Entrepreneurship Awareness Camp from	2014-2015
4	Mr. Vikas Naik	CEO, Sharda Enterprises,Nasik	Recent Trends in Computer Crime: Challenges & Solutions”	2014-2015
5	Mr. Pranesh Chitre Miss. Pooja Sanghavi	Manager – Business Development HR – Manager ( <b>Spire Tanks and Vessels Pvt. Ltd</b> )	Buma Con-Expo Exhibition Selection	2014-2015
6	Mr. Hemant Rathi	Rambandhu Masalewale	Career Opportunities after MBA	2014-2015
7	Dr. O.G.Kulkarni	Scientist, Mentor, Advisor, and Technology Provider & Consulting Engineer	Intellectual Property right	2014-2015
8	Dr. Vinayak Govilkar	Renowned Economist	Understanding and analyzing Indian Budget	2014-2015
9	Mrs. Neha Khare		(Udyojagata Jagar) Entrepreneurship Development as well as Personality Development	2014-2015
10	Mr.Pushkar Kelkar	Regional Sales Manager, Higher Education Harvard Business Publishing (HBPS)	Learning Practices at Harvard Busniess School	2014-2015



## DETAILS OF GUEST SPEAKERS- (2015-16)

Sr. no.	Guest Speaker	Organization and Designation	Topic of Discussion	Year
1	Shashi Agarwal	Chief Executive Financial Advisor	Importance of Life Insurance	August 2015
2	Mr. Priyadarshan Joshi	Manager Training	Importance of Life Insurance	2015-2016
3	Mr Abhishekh Somani	CFP	Financial Wellness Enhancement	2015-2016
4	Dr Medha Shykhedkar	Head of Academics at NBT Law College & CDA. Location: Nasik,	Human Rights	2015-2016
5	Mr Makrand Fedge	(CA)	Tax Awareness	2015-2016
6	Mr Manish Gupta	SPSS, South Asian Pvt. Ltd	Why an MBA needs to master Analytics	2015-2016
7	Mr.Subramaniam	SPSS, South Asian Pvt. Ltd	Why an MBA needs to master Analytics	2015-2016
8	Mrs Mohini Modak	Director ,Web Master key	Digital Marketing	2015-2016
9	Mr Subhash Gore	Director ,Web Master key	Digital Marketing	2015-2016
10	Ms Anjana Singh	University of Strathclyde, UK	How to Write a Research Paper	2015-2016
11	Dr S T Gandhe	Principal ,SITRC)	How to Write a Research Paper	2015-2016
12	Dr Jayshree Bhalerao	Research Coordinator , MGVIOM	How to Write a Research Paper	2015-2016
13	Mr Milind Gore	Head, HR, Thyssenkrupp	How to Write a Research Paper	2015-2016

14	Dr Medha Sykhedkar	Head of Academics at NBT Law College & CDA. Location: Nasik,	Personality Development	2015-2016
15	Ms. Sharayu Mahale	Stern School of Business, New York, US	Personal Branding"	2015-2016

### DETAILS OF GUEST SPEAKERS- (2016-17)

Sr. no.	Guest Speaker	Organization and Designation	Topic of Discussion	Year
1	Nagrajan S	ACCORD Fintech Pvt. Ltd. Mumbai, Asst Vice President	SPSS Software Application	2016-17
2	D S Deshmukh	Delta Finochem Pvt Ltd. Nashik	Guest Lecture on Entrepreneurship Today & Tomorrow	2016-2017
3	CA Darshn Lodha	Owner Darsh Financials, Director	Guest Lecture on "Individual Financial Planning	2016-2017
4	Sarah Nehrling	Co-ordinator DISHA International Foundation Trust Aurangabad	Building Empowering Environment for Youth Employability	2016-2017
5	Tushar Jagtap	Money Management System	Capital Markets & Derivatives	2016-2017
6	Vikas Naik	Sharda Enterprises, Nashik	Guest Lecture on "IT Act 2000"	2016-2017
7	Ashok Sindkar	Free lancer Trainer	Advance Excel Workshop	2016-2017
8	Amol kadam	LionKing Media	Guest Lecture on Digital Marketing	2016-2017

9	Sudhir Patil	BonoBuddy Education Media Pvt. Ltd.	Guest Lecture on Digital Marketing	2016-2017
10	Rajeev Deshpande	E-4 India	MBA Inter Collegiate Summer Trainee Award	2016-2017
11	Ashok Mehara & Swati Mehara	Free Lancer Trainer	What to expect when working overseas & increasing employability	2016-2017
12	Faizan Mukadaam	Dynasights, Nashik	Service Marketing	2016-2017
13	Charudatta Ganorkar	Money Management System	Home Loans & Interest Rates	2016-2017
14	Dr Medha Sykhedkar	Head of Academics at NBT Law College & CDA. Location: Nasik,	Personality Development	2016-2017
15	Sanjay Jerath	Sandip University, Nashik	Marketing to a high end consumers using the luxury brand strategy	2016-2017
16	Chandrashekher Tilak	NSDL,Mumbai	Union Budget Analysis	2016-2017
17	Dr Medha Sykhedkar	Head of Academics at NBT Law College & CDA. Location: Nasik,	Placement Interview and Grooming”	2016-2017

## INDUSTRIAL VISITS

- *Mahindra and Mahindra*
- *Reliable Group of Industries*
- *Sharda Motors*
- *Finolex and Lokmat Goa*
- *Parle Biscuits Pvt. Ltd.*
- *Glenmark Pharmaceuticals*
- *BCL Forgings*
- *Schnider India Ltd.*
- *Zylog Plasstalloys Pvt. Ltd.*
- *ABB Ltd.*
- *ThyseenKrupp Ltd.*
- *Samsonite*
- *Khadi Gramoudyog*
- *Chshew Industry Dapoli*
- *Food Processing Industry Harne Bander Konkan*
- *Samarth Cashew co-operative Pvt. Ltd. Tal-Walne Dis Dapoli Ratnagiri.*
- *BSE Dalal Street Mumbai*
- *SKODA Auto India Pvt. Ltd . Aurangabad*
- *Next Furniture Pvt. Ltd Aurangabad*
- *Samsonite South Asia Pvt Ltd. Gonde*
- *Art Rubber Pvt. Ltd. Ambad*
- *BSE Dalal Street Mumbai*
- *Whirlpool Of India Limited, Ranjangaon MIDC, Pune*

## ADMINISTRATION CELL:-



### **Mrs. Aruna Ashok Aher**

Qualification : M. com, LLB, CS  
Designation : Registrar  
Area of Specialization : -  
Contact nos. : 9545453218  
Email Id : registrar@sitrc.org



### **Mr. Ahire Sanjay Pandit**

Qualification : BA  
Designation : O.S.  
Contact nos. : 9623192399  
Email Id : sanjay.ahire@sitrc.org



### **Mr. Deshmukh Kiran Vasantrao**

Qualification : MA  
Designation : Sr. Clerk  
Contact nos. : 9545455131  
Email Id : Kiran.dehsmukh@sitrc.org

## INFRASTRUCTURE & FACILITIES LIBRARY



A Library is well stocked with more than 3604 books. The books are arranged as per DDC classification and the racks also indicate the subject of the books stocked in the. The Library follows “open access system”, whereby students are allowed to choose the book they want. Books are divided into sections namely

- Reference Section- These books are for reading in the library only and cannot be issued.
- Issue Section – These books are issued for home reading for 7 days at a time.



## **FACILITIES:**

- Library automation with RFID Technology
- Spacious Reading Room
- More than 50 National Journals /Magazines/Periodicals
- More than 20 International Journals/Magazines/Periodicals
- Reprographic Facility
- E-Library
- Reference Section
- Departmental Library facilities.
- Membership with IIT Mumbai and IIT Delhi.

To take optimum advantage of the library, it is advised to follow the guidelines and rules given below:

- I card is compulsory in library. Students are not allowed in library without I cards.
- Students should have to return the books within seven days of can renew/Extend books for seven days.
- Periodicals/ journals will not issued for home reading.
- Books from reference section will not issued to any Students.
- If anyone fails to return the books within the specified date, the Student will have to pay fine 1 Rs. Per day.
- Bags/Files/folders are not allowed in Stacking and Reference section.
- Pen Drives, Hard Disc, etc External memory Devices and equipments are not allowed in E-library section.
- Discussion is not allowed in library.
- Eatable forbidden in Library.

## **HOSTEL:**

Hostel complex will be provided within the campus Independent building is provided for boys and girl students. The entire hostel premises have beautiful gardens. Each hostel has resident rector to monitor and to maintain the discipline. Hostel rooms are well furnished, airy and clean

## **FACILITIES IN THE HOSTEL:**

- Uninterrupted power and water supply
- Round the clock security
- Cooled potable water
- Telephone facility
- Recreational facility
- Medical facility

## **HOSTEL RULES:**

- Students are expected to maintain complete decorum in the hostel.
- Keep your room, verandas & sanitary blocks clean and tidy.
- Students are not allows to alter the arrangement of furniture in the room or carry out an repair tom the fixtures in the room. Any repair shall be reported to warden / who will take suitable action if necessary.
- Drinking, smoking and use of intoxicants in any form is strictly prohibited.
- Students must try to economies on consumption of electricity. They must switch off the fans, lights etc. whenever not required.
- Students are expected to wear decent clothing.
- Prior permission from warden is essential to remain absent from hostel

## AMPHI THEATER:



- One of the Central Attraction in the campus.
- Modern PA system.
- Acoustic Structure.
- Utilized for Cultural Activities, Gathering.
- 2500 seating capacity
- Beautiful Lighting support.



## SPORTS CENTER:



- Separate Play ground for Volley Ball and Cricket.
- Equipments for all indoor and out door games.

## WI-FI CAMPUS:



- 24x7 Internet Connectivity.
- 2mbps Leased Line.
- Extra Backup Line of 2mbps.

## **CANTEEN**

- Nutritious and Hygienic food.
- Clean and Healthy Environment.
- Multicultural Menus

## **TRANSPORT**

- College Buses from every corner of Nashik.
- Timings as per the requirement of Academic Schedule.
- Separate Bus for Staff and Students.
- Decent and Elegant Interior.
- Sandip Foundation is an authorized Stop for all State Transport Buses\

## ACADEMICS VIGILANCE:

### Dean Academics:

- Smooth Conduction of Practical and Lecture Sessions.
- Coverage of syllabus.
- Receiving and solving student's academic problems.
- Inform the parents regarding :
  - Attendance
  - Performance in monthly tests
  - Acts of indiscipline if any

### Dean Administration:

- To maintain overall Discipline in the Campus.
- Deal Student Grievances.

### Dean Research & Development:

- Creating Awareness of Research among Students and Staff.
- Encourage Staff for preparation of Research Proposals.
- Sending Research Proposals to various Funding Agencies.
- Implementation of Research Projects received under Research Grants.

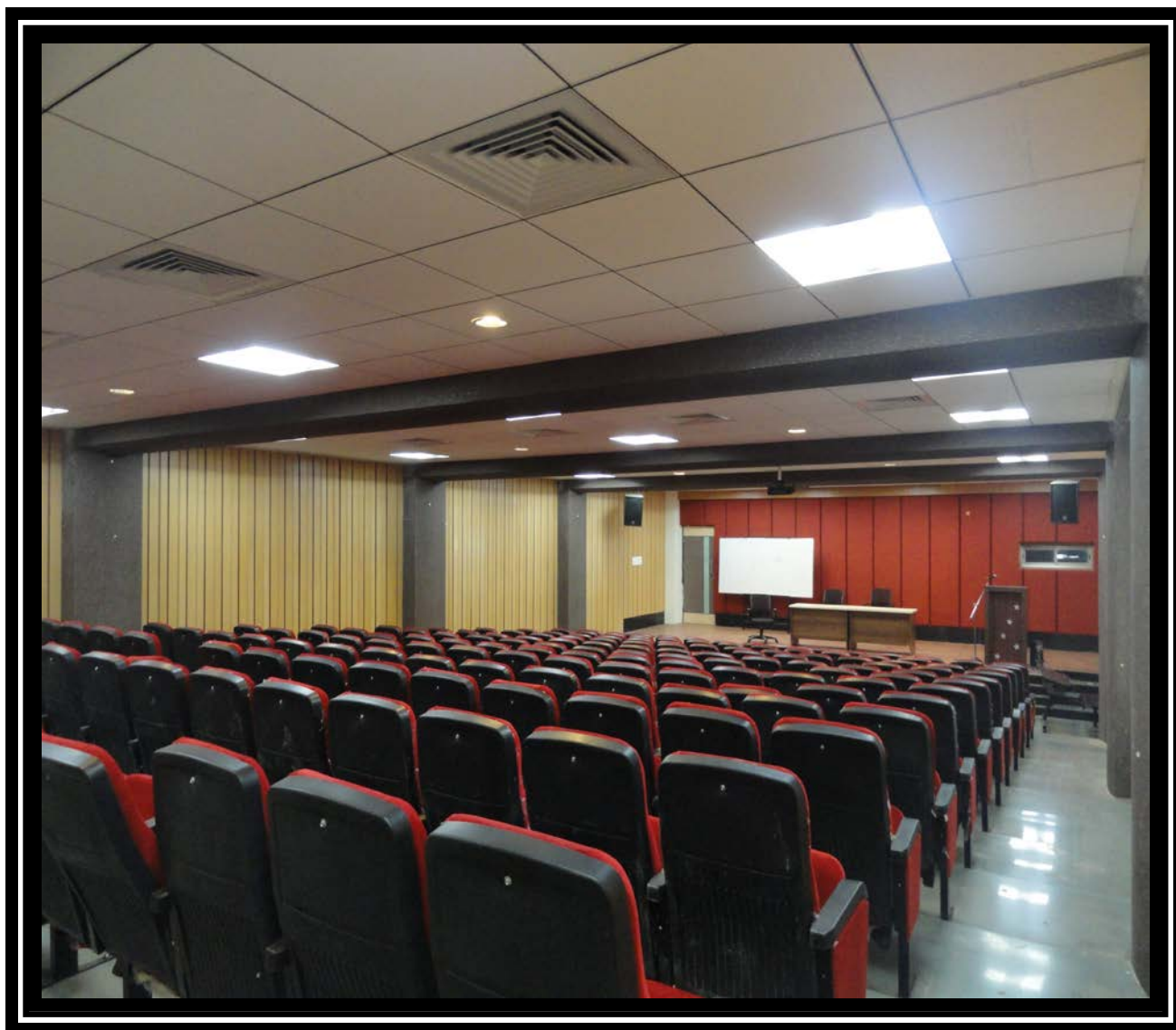
### Dean I I I Cell:

- To find the gap between need of the Industry and end product of the institute.
- To create a bridge between the industry, the real world and the institute.
- Developing programs that provide solutions to real world problems.
- Continuous Interaction with Industries and Institutes.
- Industry exposure to faculty members.
- Developing Entrepreneurship Development Cell and Industry Institute Partnership Cell.



## SEMINAR HALL:

Well Furnished Seminar Hall with:





### Central Computing Center:

- More than 70 Desktop PCs with latest configuration of DELL Make.
- Sufficient Number of Printers.
- Fully Air Conditioned.
- Round the clock Internet Connectivity.
- Generator & UPS Back-up

### Tutorials:

- Each Batch of 20 students
- Individual Interaction
- Revision of Difficult Topics.
- Repetition of certain topics on student's demand

### Parent-Teacher Forum:

Parent teacher forum is established to keep informed the parents of the students. The primary objective of this forum is to understand the day to day problems of the student at different levels. The parents are informed about the progress of their ward so that they can interact with teachers and college authorities, if required.

### Students Section:

- Smooth conduction of Pune University Examination.
- Distribution of results, preparation of merit list
- Getting the eligibility criteria for first year and second year students.
- Assistance in getting various scholarships.
- Assistance in Bus/Railway concessions.
- Any documents or certificates required by students

### Expert Lecture Series:

The expert lecture series is organized to give students exposure to technology advancements and in depth knowledge. The institute invites eminent professors and experts from industries who are well known in their fields.

## CHOLARSHIPS FOR MERITORIOUS STUDENTS:

Sandip Foundation Awards Scholarships to the First Year Students seeking admission in any Institute of Sandip Foundation.

- **Scholarships are:-**

- ✓ Aryabhatta
- ✓ M.Vishweshwaraya
- ✓ Ramanujan
- ✓ Dr.C.V. Raman
- ✓ Dr. Homi Bhabha

## **SALIENT FEATURES:**



### **MBA Class Room**



### **MBA Class Room**

- SMART CLASSROOMS
- ULTRA MODERN LABORATORIES
- DRINKING/WATER with RO Drinking Water Plant of 5000 lit/hr capacity



## COURSE STRUCTURE FOR MASTER'S DEGREE COURSE IN BUSINESS ADMINISTRATION

Course Code	Course Name	Semester
101	Managerial Accounting	I
102	Organizational Behaviour	I
103	Economic Analysis for Business Decisions	I
104	Business Research Methods	I
105	Basics of Marketing	I
106	Digital Business	I
201	Marketing Management	II
202	Financial Management	II
203	Human Resources Management	II
204	Operations & Supply Chain Management	II
301	Strategic Management	III
302	Decision Science	III
303	Summer Internship Project*	III
401	Enterprise Performance Management	IV
402	Indian Ethos & Business Ethics	IV
<b>GENERIC ELECTIVES UNIVERSITY LEVEL (GE – UL) COURSES – 2 Credits Each</b>		
<b>00 Marks CCE , 50 Marks ESE</b>		
Course Code	Course Name	Semester
<b>Any 3 courses to be selected from the following list in Semester I</b>		
107	Management Fundamentals I	I
108	Indian Economy I	I
109	Entrepreneurship Development	I
110	Essentials of Psychology for Managers	I
111	Legal Aspects of Business	I
112	Demand Analysis & Forecasting	I
<b>Any 3 courses to be selected from the following list in Semester II</b>		
207	Contemporary Frameworks in Management	II
20	Geopolitics & World Economic Systems	II



209	Start Up and New Venture Management	II
210	Qualitative Research Methods	II
211	Business, Government & Society	II
212	Business Process Re-engineering	II
<b>Any 3 courses to be selected from the following list in Semester III</b>		
306	International Business Economics	III
307	International Business Environment	III
307	Project Management	III
309	Quality Management	III
310	Corporate Governance	III
311	Management of Non-profit organizations	III
<b>Any 2 courses to be selected from the following list in Semester IV</b>		
405	Global Strategic Management	IV
406	Competing in Global Markets	IV
407	Cyber Laws	IV
408	CSR & Sustainability	IV
<b>GENERIC ELECTIVES INSTITUTE LEVEL (GE – IL) COURSES – 2 Credits Each</b>		
<b>50 Marks CCE , 00 Marks ESE</b>		
Course code	Course Name	Semester
<b>Any 3 courses to be selected from the following list in Semester I</b>		
113	Verbal Communication Lab	I
114	Enterprise Analysis & Desk Research	I
115	Selling & Negotiation Skills Lab	I
116	MS Excel	I
117	Business Systems & Procedures	I
118	Managing Innovation	I
119	Foreign Language – I	I
<b>Any 1 courses to be selected from the following list in Semester II</b>		
213	Written Analysis and Communication Lab	II
214	Industry Analysis & Desk Research	II
215	Entrepreneurship Lab	II
216	SPSS	II

<b>217</b>	Foreign Language – II	II
<b>SUBJECT CORE (SC) COURSES: Specialization – Marketing Management (MKT)</b>		
<b>3 Credits Each, 50 Marks CCE, 50 Marks ESE</b>		
<b>Course code</b>	<b>Course Name</b>	<b>Semester</b>
<b>205</b>	Marketing Research	II
<b>206</b>	Consumer Behaviour	II
<b>304</b>	Services Marketing	III
<b>305</b>	Sales & Distribution Management	III
<b>403</b>	Marketing 4.0	IV
<b>404</b>	Marketing Strategy	IV
<b>SUBJECT ELECTIVE (SE - IL) COURSES: Specialization – Marketing Management (MKT)</b>		
<b>2 Credits Each, 50 Marks CCE, 00 Marks ESE</b>		
<b>Course code</b>	<b>Course Name</b>	<b>Semester</b>
<b>Maximum 2 courses to be selected from the following list in Semester II</b>		
<b>217</b>	Integrated Marketing Communications	II
<b>218</b>	Product & Brand Management	II
<b>219</b>	Personal Selling Lab	II
<b>220</b>	Digital Marketing - I	II
<b>221</b>	Marketing of Financial Services - I	II
<b>222</b>	Marketing of Luxury Products	II
<b>Maximum 3 courses to be selected from the following list in Semester III</b>		
<b>312</b>	Business to Business Marketing	III
<b>313</b>	International Marketing	III
<b>314</b>	Digital Marketing - II	III
<b>315</b>	Marketing of Financial Services - II	III
<b>316</b>	Marketing Analytics	III
<b>317</b>	Marketing of High Technology Products III	III
<b>Maximum 2 courses to be selected from the following list in Semester IV</b>		
<b>409</b>	Customer Relationship Management	IV
<b>410</b>	Rural & Agriculture Marketing	IV
<b>411</b>	Tourism & Hospitality Marketing	IV

412	Retail Marketing	IV
413	Retailing Analytics	IV
414	Marketing to Emerging Markets & Bottom of the Pyramid	IV
<b>SUBJECT CORE (SC) COURSES: Specialization – Finance Management (FM)</b>		
<b>3 Credits Each, 50 Marks CCE, 50 Marks ESE</b>		
Course code	Course Name	Semester
205	Financial Markets and Banking Operations	II
206	Personal Financial Planning	II
304	Advanced Financial Management	III
305	International Finance	III
403	Financial Laws	IV
404	Current Trends & Cases in Finance	IV
<b>SUBJECT ELECTIVE (SE - IL) COURSES: Specialization – Financial Management (FM)</b>		
<b>2 Credits Each, 50 Marks CCE, 00 Marks ESE</b>		
Course code	Course Name	Semester
<b>Maximum 2 courses to be selected from the following list in Semester II</b>		
217	Securities Analysis & Portfolio Management	II
218	Futures and Options	II
219	Direct Taxation	II
220	Financial Reporting	II
221	Retail Credit Management- Lending & Recovery	II
222	Banking Laws & Regulations	II
223	Fundamentals of Life Insurance – Products and Underwriting	II
224	General Insurance - Health and Vehicle	II
<b>Maximum 3 courses to be selected from the following list in Semester III</b>		
312	Behavioural Finance	III
313	Technical Analysis of Financial Markets	III
314	Commodities Markets	III
315	Indirect Taxation	III
316	Corporate Financial Restructuring	III
317	Financial Modeling	III

318	Digital Banking	III
319	Treasury Management	III
320	Project Finance and Trade Finance	III
321	Insurance Laws & Regulations	III
322	Marine Insurance	III
323	Fire Insurance	III
Maximum 2 courses to be selected from the following list in Semester IV		
409	Fixed Income Securities	IV
410	Business Valuation	IV
411	Risk Management	IV
412	Strategic Cost Management	IV
413	Rural and Micro Finance	IV
414	Reinsurance	IV
415	Agricultural Insurance IV	IV
<b>SUBJECT CORE (SC) COURSES: Specialization – HR Management (HRM)</b> <b>3 Credits Each, 50 Marks CCE, 50 Marks ESE</b>		
Course code	Course Name	Semester
205	Competency Based Human Resource Management	II
206	Employee Relations & Labour Legislation	II
304	Strategic Human Resource Management	III
305	HR Operations	III
403	Organizational Diagnosis & Development	IV
404	Current Trends & Cases in Human Resource Management	IV
<b>SUBJECT ELECTIVE (SE - IL) COURSES: Specialization – HR Management (HRM)</b> <b>2 Credits Each, 50 Marks CCE, 00 Marks ESE</b>		
Course code	Course Name	Semester
Maximum 2 courses to be selected from the following list in Semester II		
217	Labour Welfare	II
218	Lab in Recruitment and Selection	II
219	Learning and Development	II

220	Public Relations & Corporate Communications	II
221	HR Analytics	II
222	Conflict and Negotiation Management	II
<b>Maximum 3 courses to be selected from the following list in Semester III</b>		
312	Talent Management	III
313	Psychometric Testing and Assessment	III
314	HR Perspectives in Mergers and Acquisition	III
315	International HR	III
316	Mentoring and Coaching	III
317	Compensation and Reward Management	III
<b>Maximum 2 courses to be selected from the following list in Semester IV</b>		
409	Labour Legislations	IV
410	Designing HR Policies	IV
411	Labour Costing	IV
412	Best Practices in HRM	IV

## CELL/ COMMITTEES AND ACTIVITIES

In order to inculcate and develop leadership at all levels of students, different committees have been created to serve as center of excellence in each important functional area of the institute. All the faculties coordinate with the heads of these committees regularly to bring about Synergy in their functioning in order to achieve the overall objectives of the institutes. The description of the committees is detailed below:

### SANDIP ASSOCIATION OF MANAGEMENT STUDENTS (SAMS)



SAMS that is SANDIP ASSOCIATION OF MANAGEMENT STUDENTS is the group of management students which is formed by the students, for the students, of the students. SAMS is launched with the basic aim of uniting the students of Department of Management Studies of Sandip Foundation, with the bright vision of our Respected Head of Department Dr. Rakesh S.Patil Sir, for igniting the spirit of management skills and creativity among the management students.

SAMS is formed for guiding the management students towards their glorious career with various activities and also by serving the society. SAMS will help each and every student to bring forward their creative management skills and their talents in various ways through various activities.



## **STUDENTS COMMITTEES AND ACTIVITIES**

### ***COLLEGE MAGAZINE COMMITTEE:-***

This committee works for the publication of college magazine. Through college Magazine voices of students find expression. Students can write and share the issues they feel strongly about and can thus form different communities to discuss any other societal issues.

### ***CULTURAL COMMITTEE:-***

It is also one of the goals of education to make students aware of their cultural heritage. The aim of the committee is to provide umpteen opportunities to students to nurture their creativity & hobbies and portray their flairs and talents –their versatile self. Our cultural committees headed by student's takes parts in various inter collegiate events.

### ***GRIEVANCE COMMITTEE:-***

This Committee helps students in finding solutions to a wide range of problems arising in their academic curriculum. It solves the student's disputes and their problems so that academic integrity can be maintained. Any healthy suggestions by the students are welcomed and are implemented at the earliest.

### ***DISCIPLINE COMMITTEE:-***

This committee works for creating a pleasant and conducive academic atmosphere. It maintains close relations with the students and keeps watch on their activities. All discipline matters com under the purview of this committee.

### ***SPORTS COMMITTEE:-***

Sports are an integral part of education. Development of a sporting spirit, team building is the main aim of this committee. This committee actively arranges all sports events of this college.

### ***GERMAN CLASSES:-***

The students are taught German Language as foreign language.

ISO Audit & Accreditation cell: Deals with various systems implementation & standardization matters.

Corporate Social responsibility:

Deals with CSR matters to promote green & clean surroundings.

Alumni Cell: Organizes alumni meets and maintains database of alumni.

Event cell: Deals with organization of various sports event, rallies & other institutes functions.

### **INDUSTRY INSTITUTION INTERACTION CELL (III CELL):**

Industry Institution Interaction Cell (III Cell) is established to provide close links with industries. The purpose of the cell is to find out the gap between need of the Industry and end product of the institute. The cell is the bridge between the industry, the real world and the institute. One of the objectives is also to offer programs fulfilling the needs of continuing education of the industrial personnel.

The cell believes in developing programs, which provides solutions to real world problems with a strong desire of forging innovative alliance with industry to achieve synergy. I.I.I. Cell imparts benefits to all components like students, faculty, institute and industry by interacting closely with the industries. Industry exposure of faculty is very much helpful to guide students about latest industrial practices. The cell also has Institute Industry Interaction. Seminars and Training Programs.

### **ENTREPRENEURSHIP DEVELOPMENT CELL**

Entrepreneurship Development cell is creating awareness about Entrepreneurship in the students. For motivating the students for the same ED cell is inviting well known faculties from outside as well as conducting various workshops to guide the students.

## TRAINING & PLACEMENT CELL:

### Objectives:-

- To arrange for Industrial Visits, Vocational Training and Project Reports for Diploma, Degree Engineering & MBA Students.
- To guide students in preparing resumes, group discussions, personal interview, campus based written tests.
- To enhance employ - ability of students by imbibing values in self management and enhancing levels of soft skills.

### About Training Placement:-

The Institute has a fully fledged Training and Placement Department to look after Training, Development of Students, Staff and Management. Department is headed by Prof. Neelkanth D.Bandal, Ex-General Manager HR & Admin of Garware Polyester Ltd, Nashik. The Department provides the official support base for Placement of final year Diploma, Degree Engineering and M.B.A. Students. In support services, it includes arranging campus interviews; enhance interview skills including life skills and groom students to face the final test of their knowledge.

The Institute is well equipped with Conference Halls for holding Pre-Placement Talks, well furnished rooms for conducting personal interviews. The Training & Placement Department is fully computerized; it uses desktop computers and Institute LAN facility for placement data holding and communication.

The staff of Training & Placement Department includes one Faculty of each discipline and students representatives of various disciplines who form the 'Core Committee'.

## PLACEMENT ACTIVITIES:-

Invitations are sent to prospective employers along with the data of all the relevant students who can participate in the On/Off campus selection. The Head of the Training & Placement Department regularly visits concerned organizations to know their human capital needs befitting their business processes. The department maintains branch-wise lists of industries for the selection of MBA, Diploma & Degree final year students.

### **Following are the organizations wherein our MBA students are selected**

HDFC Housing Finance, Nashik	HDFC Bank, Mumbai & Nashik	Syndicate Bank	Suyojit Infrastructure Ltd., Nashik	Jyoti Products, Nashik
Sreera Transport	Accurate Wealth Advisory Services Pvt. Ltd	Bhakti Biotech	M/s Food Kraft	Heritage Personnel & Placement Services
Marathon Reality Pvt Ltd	RJ Capital, Nashik	Sriram city Union Finance ltd.	Xinet Technologies Pvt. Ltd.	Vijay Web solutions

### **List of Companies with whom On/Off Campus Selection Organized**

Parle Agro, Nagpur	Powerdeal Energy Pvt. Ltd	Maharudra Agro Research Institute	International Knowledge Foundation.	Momentum HR & Management Training Pvt. Ltd
XYL India Ltd.	HDFC Securities	Wockhardt Hospital	Hotel Gateway	Tata Motors
India Infoline	Volkswagen	Hindustan Coca-Cola	ING Vysa Bank	Lokmat Media
FDC Ltd	Velocity	Hotel Express inn	Hotel Sun n Sand	Insto Cosmetics
Mahindra Sona Ltd	Birla Sun Life	Bharti Insurance Axa	Electric Mfg Co.	HDFC Bank, Nasik
Axis Bank	HSBC Bank	Allied Infoservices	Shoppers Stop	EClerx
Ashoka Buildcon Ltd	Kotak Securities	Samraat Group	Mungi Brothers	Star Blue Logistic, Indor
Seva Automobiles (NEXA)	VIVO Mobiles	The Ant Hills, Nashik	TradersBazar.com	Parallel HR
Hostine Service Pvt. Ltd, Pune	Brain Checker	2Com, Pune	Chetna Publications	Genosis Plus, Jalgaon

## SUMMER INTERNSHIP PROJECT

At the end of Second Semester each student shall undertake a Summer *Internship Project (SIP)* for 8 weeks. **The SIP may or may not have a Functional Focus**, i.e. the student may take up a SIP in his/her intended area of specialization or in any other functional area of management. Ideally the SIP should exhibit a cross-functional orientation. The student shall submit a written structured report based on work done during this period.

SIP may be a research project – based on primary / secondary data or may be an operational assignment involving working by the student on a given task/assignment/project/ etc in an organization / industry. It is expected that the SIP shall sensitize the students to the demands of the workplace. *The learning outcomes and utility to the organization must be specifically highlighted.*

*The report should be well documented and supported by –*

1. *Executive Summary*
2. *Organization profile*
3. *Outline of the problem/task undertaken*
4. *Research methodology & data analysis (in case of research projects only)*
5. *Relevant activity charts, tables, graphs, diagrams, etc.*
6. *Learning of the student through the project*
7. *Contribution to the host organization*
8. *References in appropriate styles.*

It should reflect the nature and quantum of work undertaken by the student. The report must reflect 8 weeks of work and justify the same.

The completion of the SIP shall be certified by the respective Faculty Guide & approved by the Director of the Institute. The external organization (Corporate / NGO/ SME/ etc.) shall also certify the SIP work.

The student shall submit **TWO hard copies & one soft copy (CD)** of the project report before 30th September in Sem III.

In the interest of environmental considerations, students are encouraged to print their project reports on both faces of the paper.

SIP shall have a weight age of 4 credits. The Institute shall conduct an internal viva-voce for evaluation of the SIP for 50 marks. The Panel shall comprise of the Internal Faculty Guide & One additional faculty nominated by the Director.

There shall be an external viva-voce for the SIP for 100 marks. The examiner's panel for the same shall include one external faculty member nominated by the University and one internal faculty member nominated by the Director.

The Internal & the External viva-voce shall evaluate the project based on:

1. Actual work undertaken by the student
2. Student understands of the organization and business environment
3. Outcome of the project
4. Utility of the project to the organization
5. Basic analytical capabilities

Copies of SIP report and records of evaluation shall be maintained by the Institute for a period of 3 academic years.

## DISSERTATION

In Sem-IV the student shall work under the supervision of the Faculty and carry out a dissertation and submit a structured report in TWO hard copies & one soft copy (CD). *In the interest of environmental considerations, students are encouraged to print their dissertation reports on both faces of the paper.*

The student is required to conduct advanced research on a topic related to one (or more) of contemporary issues in management. The topic is chosen in consultation with the student's supervisor. The student will prepare and present a detailed research proposal prior to starting the work. A dissertation outlining the entire problem, including a survey of literature and the various results obtained along with their solutions is expected to be produced. The student must submit the completed dissertation and make an oral presentation of the same. Through the dissertation, the student is expected to furnish evidence of competence in understanding varied aspects of the theme/topic selected and a deep understanding of the specialty area.

The completion of the dissertation / project shall be certified by the Faculty Guide & approved by the Director of the Institute.

Dissertation shall have a weight-age of 2 credits. The Institute shall conduct a viva-voce for evaluation of the dissertation, for 50 marks. The Panel shall comprise of 2 internal Faculty members (One who has supervised the student and the other one as Jury) nominated by the Director. The Institute may invite an ~~additional~~ external examiner from the industry. Copies of Dissertation report and records of evaluation shall be maintained by the Institute for a period of 3 academic years.



## EXAMINATION & EVALUATION

### *Pattern of Examination*

The evaluation scheme comprises of:

- a) University Evaluation
- b) Concurrent Evaluation

### *For each full credit course –*

- a) 50 marks shall be evaluated by the University and
- b) 50 marks shall be evaluated by the respective Institute.

### *For each half credit course –*

- a) 50 marks shall be evaluated by the respective Institute.

*There shall not be any University evaluation for half credit courses.*

### *University Evaluation*

There shall be University evaluation for each full credit course as per the time table announced by the University. The evaluation by the University for Full Credit Courses shall comprise of two parts:

- a) Written Examination (subjective – concept plus case study / application oriented type) for 50 marks

### *Concurrent Evaluation*

A continuous assessment system in semester system (also known as internal assessment/comprehensive assessment) is spread through the duration of course and is done by the teacher teaching the course.

Concurrent evaluation components should be designed in such a way that the faculty can *monitor the student learning & development and intervene wherever required*. The faculty must share the outcome of each concurrent evaluation component with the students, soon after the evaluation, and guide the students for betterment.

Individual faculty member shall have the flexibility to design the concurrent evaluation components in a manner so as to give a balanced assessment of student capabilities across Knowledge, Skills & Attitude (KSA) dimensions based on variety of assessment tools.

***Suggested components for Concurrent Evaluation (CE) are:***

1. Case Study / Case let / Situation Analysis as a Group Activity or an Individual Activity
2. Class Test / Open Book Test
3. Field Visit / Study tour and report of the same / Small Group Project & Internal Viva- Voce
4. Group Discussion / Role Play / Story Telling
5. Individual Term Paper / Thematic Presentation / Written Home Assignment
6. Industry Analysis as a Group Activity or an Individual Activity
7. Literature Review / Book Review
8. Model Development / Simulation Exercises
9. Quiz

There shall be a minimum of *three concurrent evaluation components per full credit course and five concurrent evaluation components for each half credit course*. Each component shall ordinarily be of 10 marks. The Institute shall however have the liberty to conduct additional components (beyond three/five). However the total outcome shall be scaled down to 50/50 marks for full credit and half credit courses respectively.

**INTERNAL EVALUATION OF MBA I & II IS BASED ON FOLLOWING CRITERIA:**

Internal Exam	Class Test	Presentations/ Case study (Min 03)	Attendance (Above 75%)	Assignment	Class Behavior	Field visit	Scrap Book	Book Review/ open book Test	Participation in collage Activity	Total
50 Marks	25 Marks	25 Marks	10 Marks	10 Marks	10 Marks	10 Marks	10 Marks	10 Marks	10 Marks	170 Marks

Total Marks will be converted into **50 marks & 50 marks** respectively as per **External and Internal Subjects**

These marks will be final Internal Assessment marks for the University examination.

All marks will be displayed on **Notice Board from time to time**.

All should note the same and be present for all academic activities.

## INSTITUTES HOLIDAYS / VACATIONS:

Sr. No.	Particulars	Date
1.	Ramzan Eid	4 <sup>th</sup> June 2019
2.	Raksha Bandhan	15 <sup>th</sup> August 2019
3.	Indenpendence Day	15 <sup>th</sup> August 2019
4.	Janmastami	23 <sup>rd</sup> August 2019
5.	Ganesh Chaturthi	2 <sup>nd</sup> September 2019
6.	Muharram	10 <sup>th</sup> September 2019
7.	Anant Chaturthui	12 <sup>th</sup> September 2019
8.	Mahatma Gandhi Jayanti	2 <sup>nd</sup> October 2019
9.	Dassehra	8 <sup>th</sup> October 2019
10.	Laxmi Pujan	27 <sup>th</sup> October 2019
11.	Bhau- Bheej	29 <sup>th</sup> October 2019
12.	Gurunanak Jayanti	12 <sup>th</sup> November 2019
13.	Christmas	25 <sup>th</sup> December 2019
14.	Dr. Ambedkar Jayanti	14 <sup>th</sup> April 2020



**Sandip Foundation's**  
**Sandip Institute of Technology & Research Centre Nashik**  
**Department of Management Studies**  
**Academic Calendar 2019-20**



**Semester - I & III( AY 2019-20-First Half)**

**W.e.f. 16-07-2019**

Jul-19								
Su	M	Tu	W	Th	F	Sa		
	1	2	3	4	5	6	16-07-2019	Induction Function: :MBA-II
	8	9	10	11	12	13	17-07-2019 To 19-07-2019	SIP-Presentation
	15	16	17	18	19	20	22-07-2019	Guest lecture
	22	23	24	25	26	27	26-07-2019	Guest lecture
	29	30	31				31-07-2019	Sandip Choupal
Aug-19								
Su	M	Tu	W	Th	F	Sa		
				1	2	3	01-08-2019	Mock Viva
							02-08-2019	Guest Lecture
	5	6	7	8	9	10	08-09/08-2019	Induction Function: :MBA-I ( 2 Days)
	12	13	14		16	17	13-14-15/08/2019	On Job Training(OJT)
	19	20	21	22	23	24	16-08-2019	Guest lecture
	26	27	28	29	30	31	19-08-2019	Industrail Visit-ABB
							22-23-24/08/2019	ValueAdded Program(VAP) 3 Days
							26-08-2019	Guest lecture
							29-08-2019	Sandip Choupal
							31-08-2019	Battle Field
Sep-19								
Su	M	Tu	W	Th	F	Sa		
	2	3	4	5	6	7	01-09-2019	Battle Field
	9	10	11	12	13	14	03-09-2019	Guest lecture
	16	17	18	19	20	21	04-09-2019	Parent Meet
	23	24	25	26	27	28	06-09-2019	Guest lecture
	30						12-09-2019	CSR
							17/9/2019 To 19/9/2019	Class Test
							20-09-2019	Guest lecture
							27-09-2019	Sandip Choupal
							28-09-2019	Industrail Visit-Samsonite
							30-09-2019	Guest lecture
Oct-19								
Su	M	Tu	W	Th	F	Sa		
		1	2	3	4	5	01-10-2019	Guest Lecture
	7	8	9	10	11	12	03-04 & 05/10/2019	ValueAdded Program(VAP) 3 Days
	14	15	16	17	18	19	07-10-2019	Guest Lecture
	21	22	23	24	25	26	14-10-2019	Sandip Choupal
	28	29	30	31			15-10-2019	CSR
							16-10-2019	Guest Lecture
							21-10-2019	Diwali Celebration
Nov-19								
Su	M	Tu	W	Th	F	Sa		
					1	2	01-11-2019	
	4	5	6	7	8	9	11-11-2019	Internal Examination/SSPU Online Exam
	11	12	13	14	15	16		
	18	19	20	21	22	23		
	25	26	27	28	29	30		
Dec-19								
Su	M	Tu	W	Th	F	Sa		
	2	3	4	5	6	7	03-12-2019	
	9	10	11	12	13	14	12-12-2019	SSPU External Examination
	16	17	18	19	20	21		
	23	24	25	26	27	28	17/12/2019 To 19/12/2019	Impact of Technology Application in Banking Industry (3 Days)
	30	31						


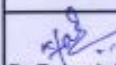
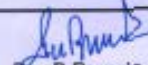
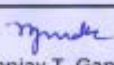

*[Signature]*  
**Dr Rakesh Patil**  
 HOD

*[Signature]*  
**Dr. Prakash Burade**  
 Dean Academics



*[Signature]*  
**Dr. Sahjay T. Gandhe**  
 Principal



Sandip Foundation's Sandip Institute of Technology and Research Center Department of Management Studies Academic Calendar 2019-20 Semester II & IV W.e.f: 02/01/2020							
Jan-20							2/1/2019- Classes Start 11-01-2020 GL- Mr Rohan Kelkar "Campus to Corporate & Beyond 10/01/2019- Display of Assignment I 25-01-2020 Sandip Choupal 24/01/2019 to 26/01/2019 On Job Training ( OJT) 17-01-2020 Mr. Robert Keith Role of CII In Industrial Development 25-01-2020 Mr. Mahesh Kalan Digital Branchless Banking 31-01-2020 Mr.Satish Menon Life of Sales Manager 17-01-2020 IV- ABB
Mon	Tue	Wed	Thu	Fri	Sat	Sun	
		1	2	3	4	5	
6	7	8	9	10	11	12	
13	14	15	16	17	18	19	
20	21	22	23	24	25	26	
27	28	29	30	31			
Feb-20							6 & 7-02-2020 Management Fest Udaan 08- 02-2020 GL-CA Anand Mutha GST 14-02-2020 GL- Mr.Dattarya Aher Winning skills to succeed 2-& 3-03- 2020 Union Budget 22-02-2020 GL-Mr.Sudhir Savkar ETF & Derivatives 29-02-2020 GL- Ms Radhika Malik HR Analytics 20-02-2020 Samsonite 14-02- 2020 IV- Sandip Choupal 28-02-2020 Sandip Choupal 14- 15&16 February 2020Entrepreneurship Awareness Camp 26-27-28-02-2020 Class Test 10-02- 20 Display of Assignment I
Mon	Tue	Wed	Thu	Fri	Sat	Sun	
					1	2	
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29		
Mar-20							06-03-2020 Sandip Choupal 26-03-2020 Sandip Choupal 12*13* & 14th -03-2020 Certification Course in HR Analytics 20-03-2020 IV- Glenmark 13-03-2020 CSR 06- 03-2020 GL- Mr.Jitendra Khairi Competency Mapping 14-03-2020 GL- Mr Pravin Gambhir Digital Marketing 20-03-2020 GL- Ms Vishakha Walker Training & Development 28-03-2020 GL- Ms Dhiraj Ban CRM in Retail 10-03-20 Display of Assignment III 24-03-2020 Poster Competition 27 & 28- 3-03-2020 RBI Conference 31-03- 2020 Alumni Meet
Mon	Tue	Wed	Thu	Fri	Sat	Sun	
					1	2	
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	
31							
Apr-20							1st April 2019 to 10th April 2020 Internal Exam 11-04- 2020 Farewell
Mon	Tue	Wed	Thu	Fri	Sat	Sun	
	1	2	3	4	5	6	
7	8	9	10	11	12	13	
14	15	16	17	18	19	20	
21	22	23	24	25	26	27	
28	29	30					
May-20							
Mon	Tue	Wed	Thu	Fri	Sat	Sun	
			1	2	3	4	
5	6	7	8	9	10	11	
12	13	14	15	16	17	18	
19	20	21	22	23	24	25	
26	27	28	29	30	31		
Theory Exam:							*Got confirmation ,Date not Finalise
<div>             Dr Rakesh Patil            HOD         </div> <div>             Dr. P. Burade            Dean Academics         </div> <div>             Dr. Sanjay T. Gandhe            Principal         </div>							

**Sandip Foundation**  
**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

FY (I)		Semester: I		TIME TABLE							w.e.f :- 01/08/2019
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.45pm 1.30pm	1.30pm 2.25pm	2.25pm to 2.40pm	2.40pm 03.35pm	03.35pm - 04.30pm	04.30pm- 5.00pm		
MON	101	103	102	L U N C H B R E A K	104	T	105	109	Activity		
TUE	101	102	103		105	E	106	113			
WED	104	105	106		103	B	102	109			
THU	101	102	104		106	R	115	107			
FRI	101	106	104		111	E	113	116			
SAT	103	105	111		115	A K	107	116			

101	Managerial Accounting	Prof.(Dr.)Shweta Bhosale
102	Organizational Behaviour	Prof.(Dr.)Rakesh S.Patil
103	Economic Analysis for Business Decisions	Prof.Prabodhan Patil
104	Business Research Methods	Dr. Tushar Savale
105	Basics of Marketing	Prof. Hemant Wanjare
106	Digital Business	Prof.(Dr.)Rakesh S.Patil
107	Management Fundamentals	Prof.(Dr.)Rakesh S.Patil
109	Entrepreneurship Development	Prof. Sarika Patil
111	Legal Aspects of Business	Prof. Sarika Patil
113	Verbal Communication Lab	Prof.Prabodhan Patil
115	Selling & Negotiation Skills	Prof. Hemant Wanjare
116	MS Excel	Dr. Tushar Savale

Prof.Sarika Patil

Time Table I/C

Dr. Rakesh S Patil

Head of the Department

Time Table AY 2019-20 First Half

Time Table AY 2019-20 First Half

1

**SANDIP**

**Sandip Foundation**  
**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

SY (II)

Semester: III

TIME TABLE -- Marketing

w.e.f : 16/07/2019

DAY	10.10 am 11.05am	11.05am 12.00pm	12.00 pm 12.55pm	12.55pm 1.40 pm	1.40pm 2.35pm	2.35pm 2.50pm	2.50pm 3.45pm	3.45pm 4.30pm	4.30 pm 5.00 pm
MON	302	302	306	L U N C H B R E A K	301	T E A B R E A K	301	307	Club hour
TUE	303	305	306		308		310	307	Club hour
WED	303	306	305		310		308	307	Club hour
THU	301	301	303		306		315	310	Club hour
FRI	302	302	303		305		315	308	Club hour
SAT	305	LIB	315		LIB/ SD		LIB/ SD	LIB/ SD	Club hour

301
302
303
Specialization -Marketing
305 Mkt
306 Mkt
307 Mkt
308 Mkt
310 Mkt
315 Mkt

Strategic Management
Enterprise Performance Management
Startup and New Venture Management
Subject Name
Contemporary Marketing Research
Consumer Behaviour
Integrated Marketing Communications
Product Management
Personal Selling Lab
Marketing of Financial Services

Mr. V.A.Upadhye
Mr Sunilkumar Dayama
Prof. Sarika Patil
Faculty Name
Prof. Hemant Wanjare
Dr. Tushar Savale
Dr. Tushar Savale
Prof. Hemant Wanjare
Prof. Hemant Wanjare
Dr. Tushar Savale

Prof.Sarika Patil

Time Table I/C

*(Signature)*

Dr. Rakesh S Patil

Head of the Department

Time Table AY 2019-20 First Half

2



**SANDIP**

**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

**SANDIP**

TIME TABLE -- Finance									
SY (II)	Semester: III					w.e.f:- 16-07/2019			

DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55p m 1.40 pm	1.40pm - 2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm - 4.30pm	4.30-5.00
MON	302	302	306	L U N C H B R E A K	301	T E A B R E A K	301	309	Club hour
TUE	303	306	316		305		309	310	Club hour
WED	303	306	316		305		309	310	Club hour
THU	301	301	303		305		313	310	Club hour
FRI	302	302	303		306		316	313	Club hour
SAT	305	313	316		LIB/ SD		LIB/ SD	LIB/ SD	Club hour

301	Strategic Management	Mr. V.A.Upadhaye
302	Enterprise Performance Management	Mr Sunilkumar Dayama
303	Startup and New Venture Management	Prof. Sarika Patil
Specialization -	Subject Name	
305 FIN	Direct Taxation	Prof J A Javeri
306 FIN	Financial System of India , Markets and Services	Prof.Prabodhan Patil
309 FIN	Corporate Finance	Prof.Prabodhan Patil
310 FIN	Corporate Financial Restructuring	Prof.(Dr.)Shweta Bhosale
313 FIN	Banking Operations - I	Prof.Prabodhan Patil
316 FIN	Financial Instruments & Derivatives	Prof.Prabodhan Patil

Prof.Sarika Patil

Time Table I/C

Dr. Rakesh S Patil

Head of the Department

**Time Table AY 2019-20 First Half**

Time Table AY 2019-20 First Half

3

**Sandip Foundation**  
**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

TIME TABLE (HRM)									
SY (II)		Semester: III		w.e.f :-16.07.2019					
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55pm 1.40 pm	1.40pm - 2.35pm	2.35p m 2.50p m	2.50pm - 3.45pm	3.45pm - 4.30pm	4.30-5.00
MON	302	302	305	L U N C H B R E A K	301	T E A B R E A K	301	311	Club hour
TUE	303	305	306		306		307	308	Club hour
WED	303	305	306		306		307	LAB	Club hour
THU	301	301	303		305		311	308	Club hour
FRI	302	302	303		311		307	309	Club hour
SAT	309	309	LIB/ SD		308		LIB/ SD	LIB/ SD	Club hour

301	Strategic Management	Mr. V.A.Upadhaye
302	Enterprise Performance Management	Mr Sunilkumar Dayama
303	Startup and New Venture Management	Prof. Sarika Patil
Specialization -	Subject Name	
305 HR	Labour & Social Security Laws	Prof. Sarika Patil
306 HR	Human Resource Accounting & Compensation Management	Prof.(Dr.)Shweta Bhosale
307 HR	Employee Health, Safety & Welfare	Prof. Sarika Patil
308 HR	Compensation Management	Prof. Sarika Patil
309 HR	HR Audit	Prof. Sarika Patil
311 HR	Outsourcing of HR	Prof.(Dr.)Shweta Bhosale

Prof.Sarika Patil

Time Table I/C

Dr. Rakesh S Patil

Head of the Department

Time Table AY 2019-20 First Half

Time Table AY 2019-20 First Half

4



TIME TABLE									
FY (I)		Semester: II			w.e.f :- 02 Jan 2020				
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.45pm 1.30pm	1.30pm 2.25pm	2.25pm to 2.40pm	2.40pm 03.35pm	03.35pm – 04.30pm	04.30pm- 5.00pm
MON	202 SB	201HW	203SP		206HR-SP, 205MKT-HB 205FIN-PP		205HR-HB 206MKT-TS 206FIN-SB	209	
TUE	202 SB	201HW	203SP		206HR-SP, 205MKT-HB 205FIN-PP		205HR-HB 206MKT-TS 206FIN-SB	210	Activity
WED	202 SB	201HW	203SP		204VAU		204VAU	208	
THU	206HR-SP 205MKT-HB 205FIN-PP	205HR-HB 206MKT-TS 206FIN-SB	202 SB		201HW		210HB	208	
FRI	206HR-SP 205MKT-HB 205FIN-PP	205HR-HB 206MKT-TS 206FIN-SB	203SP		204VAU		204VAU	209HW	
SAT	217FIN-PP 217HR-SP 220MKT-RSP	221MKT-HW 219FIN-SB 218HR-HB	217FIN-PP, 217HR-SP 220MKT-RSP		221MKT-HW 219FIN-SB 218HR-HB		215 HW	215 HW	

201	Marketing Management	Prof. Hemant Wanjare
202	Financial Management	Dr. Shweta Bhosale
203	Human Resources Management	Prof. Sarika Patil

Time Table AY 2019-20 Second Half

1



204	Operations & Supply Chain Management	Prof. V. Upadhyae
205 MKT	Marketing Research	Dr. Hetal Bhide
206MKT	Consumer Behavior	Dr. Tushar Savale
Institute Elective level	Digital Marketing – I 220	Prof.(Dr.)Rakesh S.Patil
	Marketing of Financial Services – I 221	Prof. Hemant Wanjare
205 FIN	Financial Markets and Banking Operations	Prof. Prabodhan Patil
206 FIN	Personal Financial Planning	Dr. Shweta Bhosale
Institute Elective level	Securities Analysis & Portfolio Management 217	Prof. Prabodhan Patil
	Direct Taxation 219 FIN	Dr. Shweta Bhosale
205 HR	Competency Based Human Resource Management	Dr. Hetal Bhide
206 HR	Employee Relations & Labour Legislation	Prof. Sarika Patil
Institute Elective level	Labour Welfare 217	Prof. Sarika Patil
	LAB in Recruitment & Selection 218	Dr. Hetal Bhide
Institute level Common Subject	215 Entrepreneurship Lab	Prof. Hemant Wanjare
University level Common Subject	208 Geopolitics & World Economic Systems	Prof. Prabodhan Patil
209	Start Up and New Venture Management	Prof. Hemant Wanjare
210	Qualitative Research Methods	Dr. Hetal Bhide

Prof. Sarika Patil	Dr. Rakesh S Patil	Dr. Prakash Burade	Dr. Sanjay T. Gandhe
Time Table /C	Head of the Department	Dean Academics	Principal

Time Table AY 2019-20 Second Half

2





**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**



**TIME TABLE -- Marketing**  
SY (II) Semester: III w.e.f : - 02<sup>nd</sup> Jan 2020

DAY	10.10 am 11.05am	11.05am 12.00pm	12.00 pm 12.55pm	12.55pm 1.40 pm	1.40pm 2.35pm	2.35pm 2.50pm	2.50pm 3.45pm	3.45pm 4.30pm	4.30 pm 5.00 pm
MON	403 (HW)	404(TS)	401 (HB)	L U N C H B R E A K	405(TS)	T E A B R E A K	413(HW)	LAB	
TUE	403(HW)	404(TS)	401(HB)		405(TS)		413(HW)	LAB	
WED	403(HW)	404(TS)	401(HB)		409(HB)		415(TS)	LAB	
THU	404(TS)	403(HW)	401(HB)		409(HB)		415(TS)	LAB	
FRI	405(TS)	413(HW)	415(TS)		409(HB)		LAB	LAB	
SAT	LAB	LAB	LAB		LAB		LAB	LAB	

401	Managing for Sustainability	Dr.Hetal Bhide
402	Dissertation	
Specialization -Marketing	Subject Name	Faculty Name
403MKT	Services Marketing	Prof. Hemant Wanjare
404MKT	Sales and Distribution Management	Dr. Tushar Savale
405MKT	Retail Marketing	Dr. Tushar Savale
413 MKT	E-Marketing and Analytics	Prof. Hemant Wanjare
409MKT	Export Documentation & Procedures	Dr.Hetal Bhide
415MKT	Marketing of financial services	Dr. Tushar Savale

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prakash Burade	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal

Time Table AY 2019-20 Second Half



3



**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**



**TIME TABLE -- Finance**  
SY (II) Semester: III w.e.f : - 02<sup>nd</sup> Jan 2020

DAY	10.10 am 11.05am	11.05am-12.00pm	12.00 pm- 12.55pm	12.55pm 1.40 pm	1.40pm -2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm - 4.30pm	4.30-5.00
MON	404PP	403 SB	401 HB	L U N C H B R E A K	409 SB	T E A B R E A K	410PP	LAB	
TUE	404PP	403 SB	401 HB		409 SB		410PP	LAB	
WED	404PP	403 SB	401 HB		409 SB		410PP	LAB	
THU	403 SB	404PP	401 HB		411PP		413SB	LAB	
FRI	413 SB	411PP	411PP		413SB		LAB	LAB	
SAT	LAB	LAB	LAB		LAB		LAB	LAB	

401	Managing for Sustainability	Dr.Hetal Bhide
402	Dissertation	
Specialization -	Subject Name	
403 FIN	Indirect Taxation	Dr.Shweta Bhosale
404 FIN	International Finance	Prof.Prabodhan Patil
409 FIN	Banking Operations – II	Dr.Shweta Bhosale
410 FIN	Wealth & Portfolio Management	Prof.Prabodhan Patil
411 FIN	Fixed Income Securities & Technical Analysis	Prof.Prabodhan Patil
413 FIN	Financing Rural Development	Dr.Shweta Bhosale

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prakash Burade	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal

Time Table AY 2019-20 Second Half



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TIME TABLE (HRM)									
SY (II)	Semester: III			w.e.f : - 02 <sup>nd</sup> Jan 2020					
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55pm 1.40 pm	1.40pm -2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm – 4.30pm	4.30-5.00
MON	403 SP	404 SP	401 HB	L U N C H B R E A K	405 RSP	T E A B R E A K	406 SP	LAB	
TUE	403 SP	404 SP	401 HB		405 RSP		406 SP	LAB	
WED	403 SP	404 SP	401 HB		416 TKS		407 RSP	LAB	
THU	407 RSP	404 SP	401 HB		416 TKS		406 SP	LAB	
FRI	407 RSP	403 SP	405 RSP		416 TKS		LAB	LAB	
SAT	LAB	LAB	LAB		LAB		LAB	LAB	

401	Managing for Sustainability	Dr.Hetal Bhinde
402	Dissertation	
Specialization -	Subject Name	
403 HR	Employment Relations	Prof. Sarika Patil
404 HR	Strategic Human Resource management	Prof. Sarika Patil
405 HR	Organizational Design and Development	Prof.(Dr.)Rakesh S.Patil
406 HR	Global HR	Prof. Sarika Patil
407 HR	Employee Reward Management	Prof.(Dr.)Rakesh S.Patil
416HR	Competency Mapping	Dr. Tushar Savale

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prakash Burade	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal

Time Table AY 2019-20 Second Half

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**Sandip Foundation's**  
**Sandip Institute of Technology & Research Centre Nashik**  
**Department of Management Studies**  
**Academic Calendar 2020-21**



**Semester - I & III( AY 2020-21-First Half)**

**W.e.f. 29-01-2021**

Jan-21								
Su	M	Tu	W	Th	F	Sa		
	1	2	3	4	5	6	29-01-2021	Induction ceremony of MBA I
7	8	9	10	11	12	13	30-01-2021	Commencement of Classes
14	15	16	17	18	19	20	31-01-2021	Guest lecture
21	22	23	24	25	26	27		
28	29	30	31					
Feb-21								
Su	M	Tu	W	Th	F	Sa		
	1	2	3	4	5	6	04-02-2021	Guest lecture
							06-02-2021	Introduction to Sandip Choupal
							10-02-2021	Guest lecture
7	8	9	10	11	12	13	13-02-2021	Sandip Choupal
14	15	16	17	18	19	20	16-02-2021	Guest lecture
21	22	23	24	25	26	27	18-02-2021	Short Film
28							19-02-2021	Guest lecture
							27-02-2021	Debate Competition
Mar-21								
Su	M	Tu	W	Th	F	Sa		
	1	2	3	4	5	6	02-03-2021 to 10-03-2021	Value Added Program(VAP) 09 Days
							16-03-2021	Guest lecture
7	8	9	10	11	12	13	18-03-2021	Article Review
14	15	16	17	18	19	20	20-03-2021	Sandip Choupal
21	22	23	24	25	26	27	22-03-2021	Guest lecture
28	29	30	31				23-03-2021	QUIZ Competition
							26-03-2021	Presentation
							27-03-2021	Sandip Choupal
							29-03-2021	Article Review
							31-03-2021	Short Film
							31-03-2021	Ad Mad Show
Apr-21								
Su	M	Tu	W	Th	F	Sa		
				1	2	3	01-04-2021	ED Case Study Presentation
							03-04-2021	Sandip Choupal
4	5	6	7	8	9	10	07-04-2021	Guest Lecture
11	12	13	14	15	16	17	09-04-2021	ED Case Study Presentation
18	19	20	21	22	23	24	10-04-2021	Sandip Choupal
25	26	27	28	29	30		12-04-2021	Article Review
							14-04-2021	Research paper preparation
							16-04-2021	Quiz Competition
							17-04-2021	Sandip Choupal
							17-04-2021	Guest Lecture
							20-04-2021 to 01-05-2021	Internal Exam
							21-04-2021	Guest Lecture
							24-04-2021	Sandip Choupal
							27-04-2021	Quiz Competition
							29-04-2021	Article Review
May-21								
Su	M	Tu	W	Th	F	Sa		
						1	01-05-2021	ED Case Study Presentation
2	3	4	5	6	7	8	04-05-2021	Snapvideo making
9	10	11	12	13	14	15	08-05-2021	Sandip Choupal
16	17	18	19	20	21	22	11-05-2021	Guest Lecture
23	24	25	26	27	28	29	14-05-2021	Article Review
30	31						15-05-2021	Sandip Choupal
							20-05-2021	Session on Grooming Students for Selecting Specialization
							25-05-2021	Session on Career Guidance

Dr. Rakesh Patil  
HOD

Dr. Prasad Baviskar  
Dean Academics



Dr. Sanjay T. Gandhe  
Principal



**Sandip Foundation's**  
**Sandip Institute of Technology & Research Centre Nashik**  
**Department of Management Studies**  
**Academic Calender 2020-21**



**Semester - II & IV( AY 2020-21-Second Half)**

							W.e.f. 01-06-2021
<b>June-21</b>							01-06-2021
Su	M	Tu	W	Th	F	Sa	Induction ceremony of Semester III
		1	2	3	4	5	01-06-2021
							04-06-2021
6	7	8	9	10	11	12	12-06-2021
13	14	15	16	17	18	19	14-06-2021
20	21	22	23	24	25	26	16-06-2021
27	28	29	30				19-06-2021
							19-06-2021
							26-06-2021
							26-06-2021
							28-06-2021
							30-06-2021
<b>July-21</b>							01-07-2021 to 31-07-2021
Su	M	Tu	W	Th	F	Sa	Certification course in Talley
				1	2	3	03-07-2021
4	5	6	7	8	9	10	03-07-2021
11	12	13	14	15	16	17	09-07-2021
18	19	20	21	22	23	24	09-07-2021
25	26	27	28	29	30	31	10-07-2021
							10-07-2021
							13-07-2021
							15-07-2021
							17-07-2021
							24-07-2021
							26-07-2021 to 31-07-2021
<b>Aug-21</b>							02-08-2021 to 31-08-2021
Su	M	Tu	W	Th	F	Sa	ValueAdded Program(VAP) in Digital Marketing
1	2	3	4	5	6	7	07-08-2021
8	9	10	11	12	13	14	12-08-2021
15	16	17	18	19	20	21	14-08-2021
22	23	24	25	26	27	28	14-08-2021
29	30	31					15-08-2021 To 15-09-2021
							16-08-2021
							17-08-2021
							21-08-2021
							21-08-2021
							26-08-2021
							27-08-2021
							28-08-2021
<b>Sept-21</b>							
Su	M	Tu	W	Th	F	Sa	
			1	2	3	4	01-09-2021 To 10-09-2021
5	6	7	8	9	10	11	01-09-2021 To 15-09-2021
12	13	14	15	16	17	18	15-09-2021
19	20	21	22	23	24	25	
26	27	28	29	30			



Dr. Rakesh Patil  
HOD

Dr. Prasad Baviskar  
Dean Academics

Dr. Sanjay T. Gandhe  
Principal





<div><div></div><div>Sandip Foundation Sandip Institute of Technology &amp; Research Centre, Nashik Department of Management Studies</div><div></div></div>									
TIME TABLE									
SY (II)		Semester: III			w.e.f: - 29 January 2021				
DAY	10.10 am 11.05am	11.05am 12.00pm	12.00 pm 12.55pm	12.55pm 1.40 pm	1.40pm 2.35pm	2.35pm 2.50pm	2.50pm 3.45pm	3.45pm 4.30pm	4.30 pm 5.00 pm
MON	101(faculty A)	103(PP)	104(TS)	L U N C  H B R E A K	105 (HW)	T E A B R E A K	106 (faculty B)	115(HW)	Activity
TUE	101(faculty A)	103(PP)	104(TS)		111 (SP)		106 (faculty B)	113(faculty B)	
WED	102(RSP)	105 (HW)	104(TS)		106 (faculty B)		109 (HW)		
THU	102(RSP)	101(faculty A)	104(TS)		105 (HW)		113 (faculty B)		
FRI	102(RSP)	101 (faculty A)	103(PP)		111 (SP)		116 (TS)		
SAT	111 (SP)	107 (RSP)	109 (HW)		107 (RSP)		115(HW)	116 (TS)	
101 102 103 104 105 106 107 109 111 113 115 116						Prof.Dr. Harshada Aurangabadkar Prof.(Dr.)Rakesh S.Patil Prof.Prabodhan Patil Dr. Tushar Savale Prof.(Dr.)Prof. Hemant Wanjare Prof. Manisha Pagare Prof.(Dr.)Rakesh S.Patil Prof.(Dr.)Prof. Hemant Wanjare Prof. Sarika Patil Prof.Prabodhan Patil Prof.(Dr.)Prof. Hemant Wanjare Prof.(Dr.)Tushar Savale			
Prof.Sarika Patil Time Table I/C						Dr. Sanjay T. Gandhe Principal			
Dr. Rakesh S Patil Head of the Department		Dr. Prakash Burade Dean Academics							

Time Table - AY 2020-21 - First Half



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<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;"> Sandip Foundation  Sandip Institute of Technology &amp; Research Centre, Nashik  Department of Management Studies </div> </div>									
TIME TABLE -- Marketing									
SY (II)	Semester: III			w.e.f: -20 July 2020					
DAY	10.10 am 11.05am	11.05am 12.00pm	12.00 pm 12.55pm	12.55pm 1.40 pm	1.40pm 2.35pm	2.35pm 2.50pm	2.50pm 3.45pm	3.45pm 4.30pm	4.30 pm 5.00 pm
MON	301 (U)	302(TS)	304 (HW)	L U	305(TS)	T	315(HW)	314 (RSP)	SIP
TUE	301 (U)	302(TS)	304 (HW)	N C	305(TS)	E A	315(HW)	314 (RSP)	SIP
WED	301 (U)	302(TS)	304 (HW)	H B	305(TS)	B R	309 (faculty B)	314 (RSP)	SIP
THU	301 (U)	302(TS)	304 (HW)	R B	305(TS)	E A	306 (PP)	310 (RSP)	SIP
FRI	312(faculty A)	306 (PP)	309(faculty B)	E A	310 (RSP)	K	315(HW)	SIP	SIP
SAT	312(faculty A)	306 (PP)	309(faculty B)	K	310 (RSP)		312 (faculty A)	SIP	SIP
301	Strategic Management					Prof.Dr. Harshada Aurangabadkar			
302	Decision Science					Dr. Tushar Savale			
303	SIP					All Faculties			
Specialization -Marketing	Subject Name					Faculty Name			
304MKT	Service Marketing					Prof. Hemant Wanjare			
305MKT	Sales & Distribution Management					Dr. Tushar Savale			
312MKT	Business to Business Marketing					Prof. Manisha Pagare			
314MKT	Digital Marketing - II					Prof.(Dr.)Rakesh S.Patil			
315MKT	Marketing of Financial Services - II					Prof. Hemant Wanjare			
Prof.Sarika Patil Time Table I/C		Dr. Rakesh S Patil Head of the Department		Dr. Prasad Baviskar Dean Academics		Dr. Sanjay T. Gandhe Principal			

Time Table - AY 2020-21 - First Half

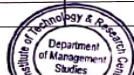


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<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;"> Sandip Foundation  Sandip Institute of Technology &amp; Research Centre, Nashik  Department of Management Studies </div> </div>									
FY (I)		Semester: II			TIME TABLE				
					w.e.f 1 JUNE 2021				
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55pm 1.30pm	1.30pm 2.25pm	2.25pm to 2.40pm	2.40pm 03.35pm	03.35p m – 04.30p m	04.30 pm- 5.00p m
MON	202 HA	203SP	201HW	L U N C H B R E A K	204 HA	T E A B R E A K	210 TKS	215 HA	Acti vi ty
TUE	202 HA	203SP	201HW		204 HA		210 TKS	215 HA	
WED	205 -MKT- HW 205-FIN-PP 205- HR-SP	206-MKT-TKS 206-FIN-MP 206-HR-SP	202 HA		203SP		201HW	208 PP	
THU	205 -MKT- HW 205-FIN-PP 205- HR-SP	206-MKT-TKS 206-FIN-MP 206-HR-SP	202 HA		203SP		201HW	208 PP	
FRI	205 -MKT- HW 205-FIN-PP 205- HR-SP	206-MKT-TKS 206-FIN-MP 206-HR-SP	220-MKT-MP,217- FIN-PP 221-HR-HA		221-MKT-TKS, 219-FIN-HA 217-HR-RSP		204HA	209HW	
SAT	205 -MKT- HW 205-FIN-PP 205- HR-SP	206-MKT-TKS 206-FIN-MP 206-HR-SP	221-MKT-TKS,219- FIN-HA 217-HR-RSP		220-MKT-MP 217-FIN-PP 221-HR-HA		204HA	209HW	

201	Marketing Management	Prof. Dr. Hemant Wanjare
202	Financial Management	Prof.Dr. Harshada Aurangabadkar
203	Human Resources Management	Prof. Sarika Patil

Time Table AY 2020-21



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<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;"> Sandip Foundation  Sandip Institute of Technology &amp; Research Centre, Nashik  Department of Management Studies </div> </div>			
204	Operations & Supply Chain Management	Prof.Dr. Harshada Aurangabadkar	
205 MKT	Marketing Research	Prof. Dr. Hemant Wanjare	
206MKT	Consumer Behaviour	Dr. Tushar Savale	
Institute Elective level	Digital Marketing – I 220	Prof. Manisha Pagar	
	Marketing of Financial Services – I 221	Dr. Tushar Savale	
205 FIN	Financial Markets and Banking Operations	Prof.Prabodhan Patil	
206 FIN	Personal Financial Planning	Prof. Manisha Pagar	
Institute Elective level	Securities Analysis & Portfolio Management 217	Prof.Prabodhan Patil	
	Direct Taxation 219 FIN	Prof.Dr. Harshada Aurangabadkar	
205 HR	Competency Based Human Resource Management	Prof. Sarika Patil	
206 HR	Employee Relations & Labour Legislation	Prof. Sarika Patil	
Institute Elective level	Public Relations & Corporate Communications 217	Dr. Rakesh Patil	
	HR Analytics	Prof.Dr. Harshada Aurangabadkar	
Institute level Common Subject	Written Analysis and Communication Lab	Prof.Dr. Harshada Aurangabadkar	
University level Common Subject	208 Geopolitics & World Economic Systems	Prof.Prabodhan Patil	
209	Start Up and New Venture Management	Prof. Hemant Wanjare	
210	Qualitative Research Methods	Dr. Tushar Savale	
 Prof. Sarika Patil Time Table I/C		 Dr. Rakesh S Patil Head of the Department	
		 Dr. Prasad Baviskar Dean Academics	
		 Dr. Sanjay T. Gandhe Principal	



Time Table AY 2020-21

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TIME TABLE -- MARKETING									
SY (II)	Semester: IV			w.e.f : - 1 JUNE 2021					

DAY	10.10 am 11.05am	11.05am 12.00pm 402 PP	12.00 pm 12.55pm 404	12.55pm 1.40 pm L U N C H B R E A K	1.40pm 2.35pm 403	2.35pm 2.50pm T E A B R E A K	2.50pm 3.45pm 408SP 410	3.45pm 4.30pm 410 412	4.30 pm 5.00 pm Activity
MON	401 HW	402 PP	404		403		408SP	410	
TUE	401 HW	402 PP	404		403		408SP	410	
WED	405 HA	401 HW	402 PP		403		404	412	
THU	405 HA	401 HW	402 PP		404		408SP	412	
FRI	405 HA	403	LAB		LAB		LAB	LAB	
SAT	412	LAB	410		LAB		LAB	LAB	

401	Enterprise Performance Management	Prof.(Dr.)Prof. Hemant Wanjare
402	Indian Ethos & Business Ethics	Prof.Prabodhan Patil
	University level Common Subject	
405	Global Strategic Management	Prof.Dr. Harshada Aurangabadkar
408	Corporate Social Responsibility & Sustainability	Prof. Sarika Patil
Specialization -Marketing	Subject Name	Faculty Name
403MKT	Marketing 4.0 I	Prof.(Dr.) Hemant Wanjare
404MKT	Marketing Strategy	Prof.(Dr.)Tushar Savale
410 Mkt	Rural & Agriculture Marketing	Prof. Manisha Pagar
412 Mkt	Retail Marketing	Prof.(Dr.)Tushar Savale

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prasad Baviskar	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal



Time Table AY 2020-21

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TIME TABLE (HRM)									
SY (II)	Semester: III			w.e.f 1 JUNE 2021					

DAY	10.10 am 11.05am	11.05am- 12.00pm 402 PP	12.00 pm- 12.55pm 404	12.55pm 1.40 pm L U N C H B R E A K	1.40pm - 2.35pm 403	2.35pm 2.50pm T E A B R E A K	2.50pm-3.45pm 408 SP 414	3.45pm - 4.30pm 414	4.30-5.00
MON	401 HW	402 PP	404		403		408 SP	414	
TUE	401 HW	402 PP	404		403		408 SP	414	
WED	405 HA	401 HW	402 PP		403		LAB	414	
THU	405 HA	401 HW	402 PP		403		408 SP	409	
FRI	405 HA	409	404		LAB		LAB	LAB	
SAT	409	LAB	404		LAB		LAB	LAB	

401	Enterprise Performance Management	Prof.(Dr.)Prof. Hemant Wanjare
402	Indian Ethos & Business Ethics	Prof.Prabodhan Patil
	University level Common Subject	
405	Global Strategic Management	Prof.Dr. Harshada Aurangabadkar
408	Corporate Social Responsibility & Sustainability	Prof. Sarika Patil
Specialization -	Subject Name	
403 HR	Organizational Diagnosis & Development	Prof. Manisha Pagar
404 HR	Current Trends & Cases in Human Resource Management	Prof. Sarika Patil
409-HR	Employee Engagement and Ownership	Prof.(Dr.)Rakesh S.Patil
414-HR	Leadership and Succession Planning I	Prof.(Dr.)Rakesh S.Patil

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prasad Baviskar	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal



Time Table AY 2020-21

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**Sandip Foundation**  
**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

TIME TABLE -- Finance									
SY (II)	Semester: III			w.e.f:- 1 JUNE 2021					

DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55p m 1.40 pm	1.40pm - 2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm - 4.30pm	4.30-5.00
MON	401 HW	402 PP	404	L U N C H B R E A K	403	T E A B R E A K	408 SP	409	
TUE	401 HW	402 PP	404		403		408 SP	409	
WED	405 HA	401 HW	402 PP		403		LAB	413	
THU	405 HA	401 HW	402 PP		403		408 SP	413	
FRI	405 HA	409	LAB		404		413		
SAT	404	LAB	LAB		LAB		LAB	LAB	

401	Enterprise Performance Management	Prof.(Dr.)Prof. Hemant Wanjare
402	Indian Ethos & Business Ethics	Prof.Prabodhan Patil
University level Common Subject		
405	Global Strategic Management	Prof.Dr. Harshada Aurangabadkar
408	Corporate Social Responsibility & Sustainability	Prof. Sarika Patil
Specialization - Marketing	Subject Name	Faculty Name
403 Fin	Financial Laws	Prof.Prabodhan Patil
404 Fin	Current Trends & Cases in Finance I	Prof. Manisha Pagar
409 Fin	Fixed Income Securities	Prof.Prabodhan Patil
413 Fin	Rural and Micro Finance	Prof. Manisha Pagar

Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prasad Baviskar	Dr. Sanjay T. Gandhe
Time Table I/C	Head of the Department	Dean Academics	Principal

Time Table - AY 2020-21

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Time Table AY 2020-21

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**Sandip Foundation**  
**Sandip Institute of Technology & Research Centre, Nashik**  
**Department of Management Studies**

TIME TABLE -- Finance									
SY (II)	Semester: III			w.e.f:- 20 July 2020					
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55p m 1.40 pm	1.40pm - 2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm - 4.30pm	4.30-5.00
MON	301 (U)	302(TS)	304(faculty A)	L U N C H B R E A K	305 (PP)	T E A B R E A K	313(PP)	315(faculty A)	SIP
TUE	301 (U)	302(TS)	304(faculty A)		305 (PP)		313(PP)	315(faculty A)	SIP
WED	301 (U)	302(TS)	304(faculty A)		305 (PP)		309 (faculty B)	318(PP)	SIP
THU	301 (U)	302(TS)	304(faculty A)		305 (PP)		306 (PP)	310 (RSP)	SIP
FRI	313(PP)	306 (PP)	309 (faculty B)		310 (RSP)		318(PP)	SIP	SIP
SAT	318(PP)	306 (PP)	309 (faculty B)		310 (RSP)		315 (faculty A)	SIP	SIP

301	Strategic Management	Prof.Dr. Harshada Aurangabadkar
302	Decision Science	Dr. Tushar Savale
303	SIP	All Faculties
Specialization -Finance	Subject Name	Faculty Name
304FIN	Advanced Financial Management	Prof.Dr. Harshada Aurangabadkar
305FIN	International Finance	Prof.Prabodhan Patil
313FIN	Technical Analysis of Financial Markets	Prof. Manisha Pagare
315FIN	Indirect Taxation	Prof.Dr. Harshada Aurangabadkar
318FIN	Digital Banking	Prof.Prabodhan Patil
Prof.Sarika Patil	Dr. Rakesh S Patil	Dr. Prasad Baviskar
Time Table I/C	Head of the Department	Dean Academics
		Dr. Sanjay T. Gandhe
		Principal

Time Table AY 2020-21 First Half

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Time Table AY 2020-21 First Half

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Sandip Foundation  
Sandip Institute of Technology & Research Centre, Nashik  
Department of Management Studies



TIME TABLE (HRM)									
SY (II)		Semester: III		w.e.f :- 20 July 2020					
DAY	10.10 am 11.05am	11.05am- 12.00pm	12.00 pm- 12.55pm	12.55pm 1.40 pm	1.40pm - 2.35pm	2.35pm 2.50pm	2.50pm- 3.45pm	3.45pm – 4.30pm	4.30-5.00
MON	301 (U)	302(TS)	304(SP)	L U N C H B R E A K	305(SP)	T E A B R E A K	312 (SP)	317 (faculty B)	SIP
TUE	301 (U)	302(TS)	304(SP)		305(SP)		315(SP)	317 (faculty B)	SIP
WED	301 (U)	302(TS)	304(SP)		305(SP)		309 (faculty B)	317 (faculty B)	SIP
THU	301 (U)	302(TS)	304(SP)		305(SP)		306 (PP)	310 (RSP)	SIP
FRI	312 (SP)	306 (PP)	309 (faculty B)		310 (RSP)		315(SP)	SIP	SIP
SAT	312 (SP)	306 (PP)	309 (faculty B)		310 (RSP)		315(SP)	SIP	SIP
301				Strategic Management			Prof.Dr. Harshada Aurangabadkar		
302				Decision Science			Dr. Tushar Savale		
303				SIP			All Faculties		
Specialization – Human Resource				Subject Name			Faculty Name		
304HR				Strategic Human Resource Management			Prof. Sarika Patil		
305HR				HR Operations			Prof. Sarika Patil		
312HR				Talent Management			Prof. Sarika Patil		
315HR				International HR			Prof. Sarika Patil		
317HR				Compensation and Reward Management			Prof. Manisha Pagare		
GENERIC ELECTIVES UNIVERSITY LEVEL (GE – UL) COURSES				Subject Name			Faculty Name		
306				International Business Economics			Prof.Prabodhan Patil		
309				Quality Management			Prof. Manisha Pagare		
310				Corporate Governance			Prof.(Dr.)Rakesh S.Patil		
Prof.Sarika Patil		Dr. Rakesh S Patil		Dr. Prasad Baviskar		Dr. Sanjay T. Gandhe			
Time Table I/C		Head of the Department		Dean Academics		Principal			

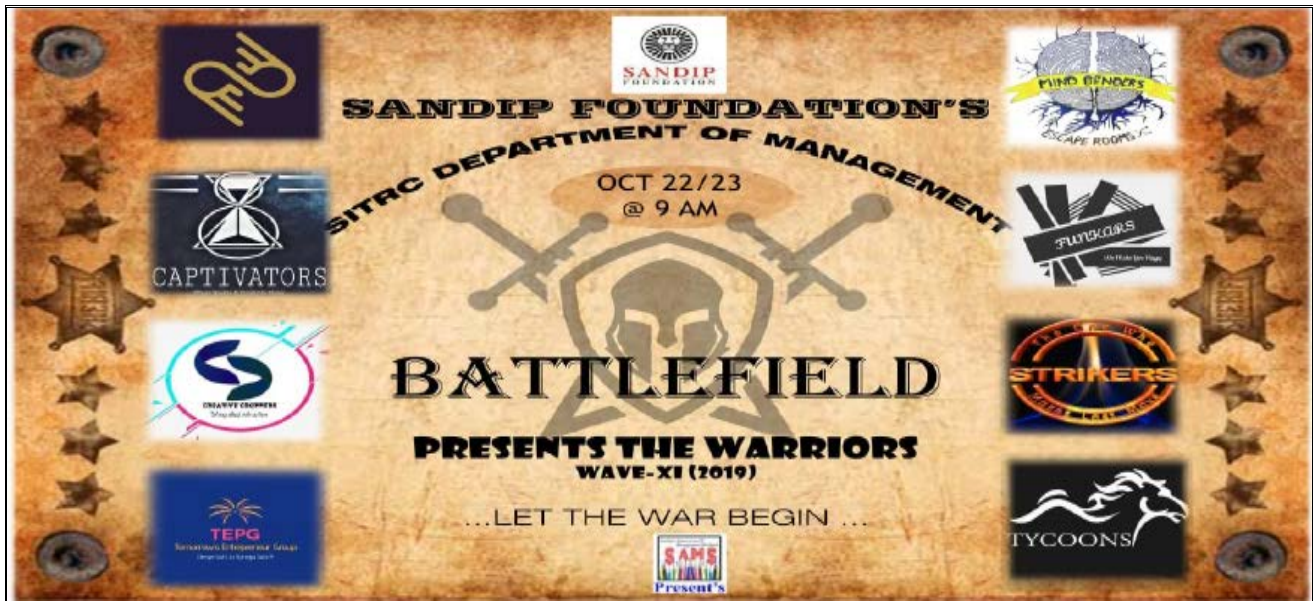
Time Table AY 2020-21 First Half



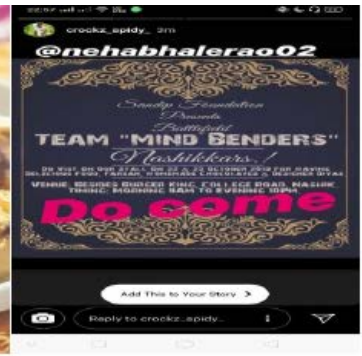
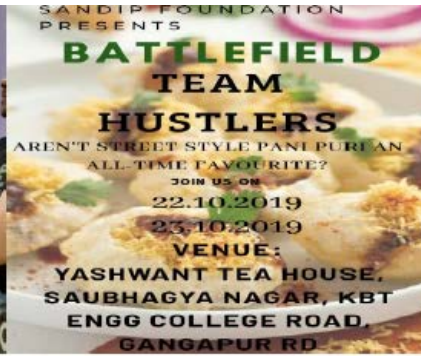
### **Glimpse of Department Of Management Studies**

- ❖ Student Orientation on 10<sup>th</sup> & 11<sup>th</sup> August, 2019 by Mr. Mahesh Zagade, Divisional Commissioner Nashik, Mr. Narendra Goliya, Chairmen Rishab Instruments, Nashik & Mr. Ganesh Kothavde, Vice President ABB, Nashik.
- ❖ Successfully Conducted Sandip Chaupal Management Activity on 12<sup>th</sup> August, 2019
- ❖ Participated in Cultural Dj night with Dj Chetas and Sandipostav- 2019.
- ❖ Successfully conducted the Management Fest called UDAAN-2019.
- ❖ Conducted Project Mock Viva of MBA II students on 1<sup>st</sup> August, 2019.
- ❖ Ganesh Visarjan Awareness Campaign, *Contribution to society on 11<sup>th</sup>* September 2019.
- ❖ Successfully completed Battle field Activity of MBA I Students on 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> September 2019.
- ❖ Teachers Day was celebrated by MBA I & II year Students on 5<sup>th</sup> September.
- ❖ Conducted Placement Mock Viva of MBA II students on 26<sup>th</sup> September, 2019.
- ❖ Mr. D. S. Deshmukh delivered an Expert lecture on Entrepreneurship for MBA I & II Students.
- ❖ Mr. Darshan Lodha delivered an Expert lecture on Individual Financial Planning for MBA I students.
- ❖ Conducted Seminar on BEE: Building Empowering Environment for Youth Empolyability by Ms. Sarah Nehrling and Mr. Kerron Vaishnav founder of DISHA NGO and Trust for MBA I & II Year students.















## Sandip Foundation's- Department of Management Studies

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Jan 25, 2020 • 🌐

Sandip Foundation, Department of Management Studies organised an Industrial visit for the students of wave XI to Samsonite, Na... See More



## Sandip Foundation's- Department of Management Studies

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Oct 2, 2019 • 🌐

#Sandip #Foundations #Department of #Management #Studies organised an Industrial Visit for WAVE X students at Securities Exchan... See More







## LEADING MANAGEMENT INSTITUTE IN INDIA

The MBA at Sandip Foundation has been running for quite sometime now. The MBA is the flagship program of the business school. Ranked amongst the top-100 programs in India, this is indeed being offered at one of the **top management colleges in India**. Students from all over India have converged at the world-class facility in Nashik to study the India's most cutting-edge, research-led program. There are a lot of very good programs and then there's Sandip Foundation's MBA which is the **top MBA college in Maharashtra** and indeed in India.

The heavy focus on industry – institute interaction, guest lectures, site visits, in-company projects amongst other things has made this program and indeed the college into the **best MBA college in Nashik**.

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