

#### Sandip Foundation's Sandip Institute of Technology & Research Centre, Nashik Department of Management Studies Academic Year 2020-21 Guest Lecture on Corporate Expectations from Management Graduates

Event Title: "Guest Lecture on Corporate Expectations from Management Graduates" Date: 04<sup>th</sup> September 2021 Conduction Duration: 2Hours Venue: Virtual Platform of Google Meet Resource Person: 1.Mr. CA Kunal Dhoke (Senior Manager –Accounts & Finance), VIP Industries Limited Coordinator: Dr Harshada Aurangabadkar Objective:

- 1. To give students an Insight about what skills and knowledge corporate expects from a fresh Management graduate
- 2. To guide students on how get corporate/ Industry Ready

#### About The Program:

Department of Management Studies had organized an guest lecture session on "Guest Lecture on Corporate Expectations From Management Graduates" for MBA Students. The Guest speaker for the same was *Mr. CA Kunal Dhoke* who holds a position of Senior Accounts and Finance, in VIP Industries .Guest speaker highlighted the following points during his speech / session When it comes to hiring employees for their organization, every recruiter has specific expectations of pupils. Apart from the domain expertise for which they are hiring, MBA students are expected to have other important skill sets that are essential for the company's development. Regardless of the firm, the following are the essential qualities that a recruiter looks for in an interviewee: **Leadership Skills** :The ability to lead a team is one of the most important abilities that an MBA graduate must possess. Apart from facilitating the functional tasks of the subordinates, a good leader would always keep the personnel around him highly motivated and make them feel valued.

**Interpersonal abilities-** Communication is essential in every business and function. Good interpersonal skills are necessary to maintain the flow of communication between staff and clients. This also aids in avoiding inter-person miscommunication in order to ensure a seamless working process.

**Adaptability-** You should be able to adjust your environment to market trends and mould your strategy to achieve better results. You will be needed to refine and widen your skill set in accordance with the current situation, in addition to formulating solutions.

**Analytical mindset**- As an MBA graduate, you will be assigned to a key position in the organization, where you will be expected to analyses problems and make the best judgments possible. A person who is emotionally weak is incapable of making difficult judgments when they are required. As a result, organizations are continually on the lookout for employees with an analytical mindset who can grasp the practicalities of a situation and take a good, vigilant action.

**Time management skills**- It is known that time is money, thus keeping a balance between multiple tasks is essential. Of course, there may be occasions when you are swamped with high-priority tasks, which will put your time management abilities to the test. Some employees are perplexed when they see a lot of work, which reduces overall performance and may even hurt the company's reputation. To avoid this, recruiters make certain that their workers have good time management abilities.

At the end of the session queries of the students related to corporate expectations were solved & the session ended on a positive notes

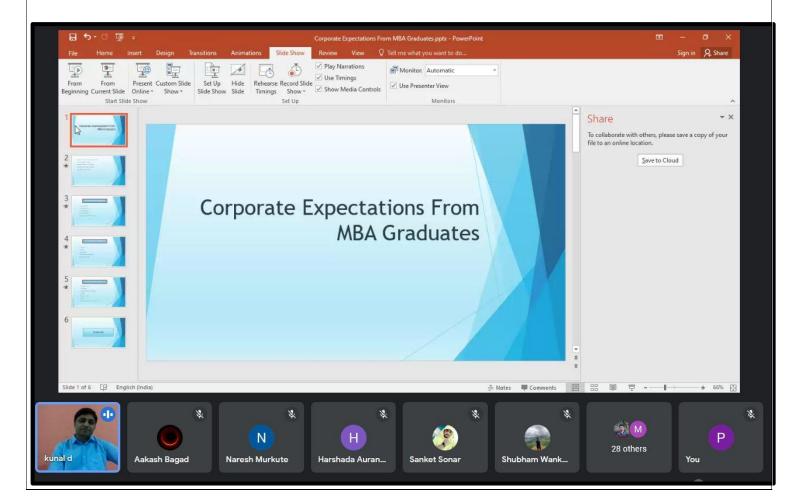
#### Outcome:

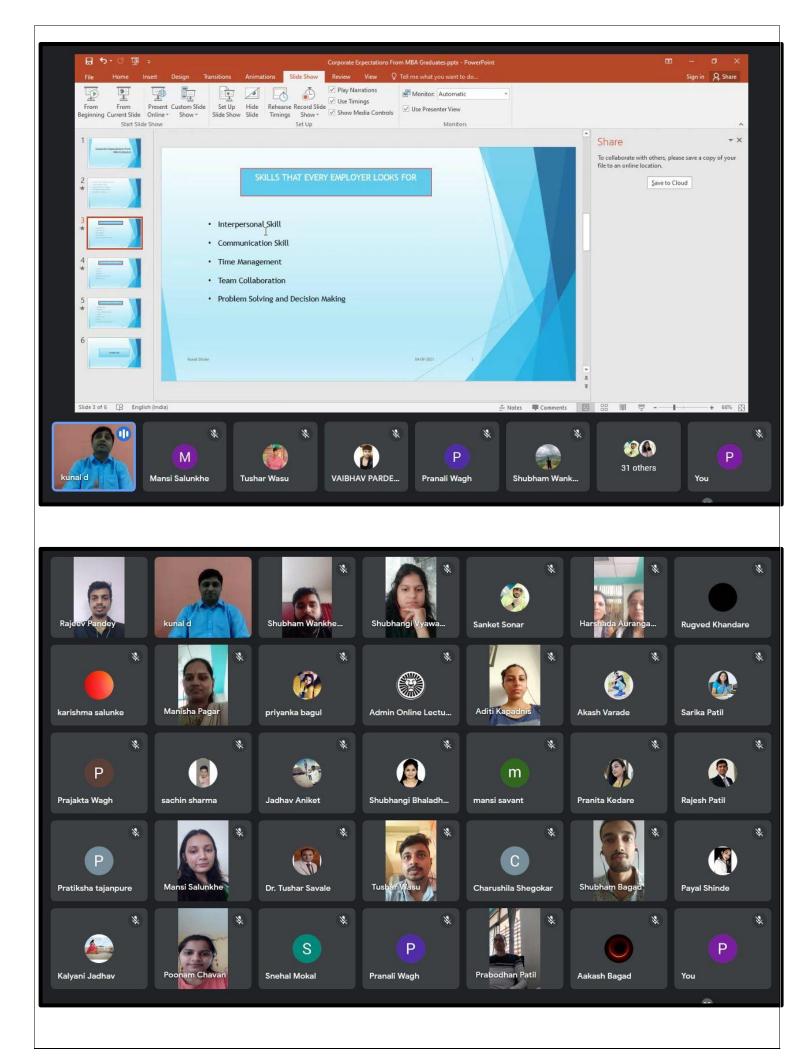
1. Students got a brief idea regarding which skills they need to work on so that they get absorbed in good company

2. Students were able get knowledge of various skills sets which necessary to for entry level in corporate

#### **Photographs:**









## Corporate Expectations from Management Graduates





# CA Kunal Dhoke

Senior Manager – Accounts & Finance

### (VIP Industries Limited)

On Saturday, 4<sup>th</sup> September-2021 @11:00am \_: Organiser:-

SANDIP FOUNDATION'S

Department of Management Studies

SANDIP INSTITUTE OF TECHNOLOGY & RESEARCH CENTRE

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