



**Sandip Foundation's
Sandip Institute of Technology & Research Centre, Nashik
Department of Management Studies
Academic Year 2019-20**

Guest Lecture on Opportunities In Agri & Processed Food Export Business

Event Title: "Guest Lecture on Opportunities In Agri & Processed Food Export Business"

Date: 11th February 2020

Conduction Duration: 2 Hours

Venue: MBA –I Class Room

Resource Person:

1.Mr. Sharad Nanapure (Founder Chairman, Global Agri & Processed Food Export Institute)

Coordinator: Dr Tushar Savale & Mr .Prabodhan Patil

Objective:

- 1. To give students insight Export Import Procedure***
- 2. To guide students on Business Opportunities in Agri & Processed Food export Business***

About The Program:

Department of Management Studies had organized a Guest Lecture for MBA Students on 11th February 2020. The Guest Speaker for the same was Mr Sharad Nanapure (Founder Chairma, Global Agri & Processed Food Export Institute) . He was felicitated by Dr. Rakesh Patil, Head of the Department. The speaker enlighten the students on the procedure of export & Import. What are the various documents required for export Import .he gave insights on various financial Institutions which support in providing Financial Support for export business .he also discussed the type of export market for agriculture food & fruits in regions like Dubai, Qatar, Singapore, Thailand, Malaysia,Eupore & etc.he shared practical knowledge regarding how to built up buyer & seller relationship in case of new entrepreneur in export sector. He also

shared the type of licenses required for the new entrepreneur & procedure for obtaining the license. While addressing the students he shared his own experience how to develop the trust of buyer & farmers for export trade . what he shared some strategy regarding how to bifurcate the export markets as per profit ratio and expenses . he gave insight on costing of same regarding transportation, logistics, supply chain and cold storage etc. at the end there was question answer session .

Outcome:

- 1. Students got a brief idea about Various export import procedure**
- 2. Students also got insight on Business Opportunities in Agri & Processed Food export Business .**

Photographs:





